#### **Dartmouth-Hitchcock Medical Center**



1 Medical Center Drive Lebanon, NH 03756-0001 Phone (603) 650-5668 Fax (603) 650-7440 dhmc.org

November 8, 2011

Re: Dartmouth-Hitchcock Obligated Group – Report for the 4th Quarter Ending September 30, 2011

Dear Investor and/or Interested Party:

In accordance with the Master Trust Indenture, Section 5.11 of the various Loan Agreements, and the various Continuing Disclosure Agreements relating to the members of the Dartmouth-Hitchcock Obligated Group: Dartmouth-Hitchcock Clinic, Mary Hitchcock Memorial Hospital, Cooley Dickinson Hospital, Central Vermont Hospital and Woodridge Nursing Home, this is to advise the interim financial statements including utilization statistics and payor mix information for the twelve months ending September 30, 2011, are now available to you through the DAC website.

If you have any questions or would like further detail, please do not hesitate to call Bruce Adams (603-653-1152) or me (603-650-5668).

Very truly yours,

Robin F. Kilfeather-Mackey Chief Financial Officer

RFKM/if Enclosures

cc: Bruce A. Adams Anne Page Janet M. West



#### Dartmouth-Hitchcock Obligated Group/ Mary Hitchcock Memorial Hospital, Group Agent

One Medical Center Drive Lebanon, NH 03756-0001 Phone (603) 650-5668 Fax (603) 650-7440 Dartmouth-Hitchcock.org

November 8, 2011

Re: Dartmouth-Hitchcock Obligated Group – Report for the 4<sup>th</sup> Quarter Ending September 30, 2011

To: Investor/Interested Party:

For the fiscal year ended September 30, 2011, Dartmouth-Hitchcock (D-H) absorbed three extraordinary events which negatively impacted the operating margin:

- D-H implemented a state of the art electronic medical record system in April of 2011. D-H anticipated that the implementation would have a one-time negative margin impact of \$20 million, which was budgeted accordingly.
- As a result of a mid-fiscal year change in the State of New Hampshire's Disproportionate Share Program, D-H was required to recognize a \$10 million Medicaid Enhancement Tax charge in the 4<sup>th</sup> quarter. This expense was not included in the FY 2011 budget.
- D-H administered a Voluntary Early Retirement Offering resulting in additional expense of \$15.8 million. The entire expense was recognized in FY 2011 however this expense was not included in our FY 2011 budget.

### DARTMOUTH-HITCHCOCK OBLIGATED GROUP

### QUARTERLY REPORT FOR

THE QUARTER ENDED SEPTEMBER 30, 2011

### Dartmouth-Hitchcock Obligated Group Quarterly Report For the Period Ended September 30, 2011

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### Dartmouth-Hitchcock Obligated Group Combined Balance Sheets September 30, 2011 and 2010 (000's Omitted)

		Unaudited Sept. 30, 2011	Audited Sept. 30, 2010
Assets	-	Sept. 30, 2011	Sept. 30, 2010
Current Assets			
Cash and cash equivalents	\$	61,603	76,682
Investments	Ψ	35,391	6,543
Patient accounts receivable, net		183,171	193,998
Current portion of trustee-held assets		822	7,380
Prepaid expenses and other current assets		95,164	65,434
Total current assets	•	376,151	350,037
A 4 12 14 1	•		
Assets limited as to use		472 474	472 794
Internally designated by board		472,474	472,784
Held by captive insurance company		88,309	88,309
Under bond indenture agreement - held by trustee		25,445	80,585
By bank loan	-	<b>5</b> 0 ( <b>22</b> 0	3,594
		586,228	645,272
Less current portion of trustee-held assets	-	822	7,380
Total assets limited as to use	-	585,406	637,892
Other investments for temporarily and permanently			
restricted activities		105,173	103,619
Property, plant and equipment, net		569,789	542,282
Other assets		54,743	52,701
Total assets	\$	1,691,262	1,686,531
Liabilities and Net Assets			
Current Liabilities			
Current portion of long-term debt	\$	16,172	15,556
Current portion of liability for pension and		,	,
other postretirement plan benefits		7,623	3,896
Accounts payable and accrued expenses		84,711	78,594
Accrued compensation and related benefits		113,199	96,760
Estimated third-party settlements		33,041	34,972
Total current liabilities	•	254,746	229,778
Long-term debt, excluding current portion		499,206	520,097
Insurance deposits and related liabilities		95,180	95,180
Interest rate swaps		26,768	28,589
Liability for pension and other		20,700	20,309
postretirement plan benefits		453,433	401,129
Other liabilities		4,543	3,437
Total liabilities	-	1,333,876	1,278,210
Total habilities	-	1,333,070	1,270,210
Net assets			
Unrestricted		250,438	299,752
Temporarily restricted		72,349	74,303
Permanently restricted	-	34,599	34,266
Total net assets	-	357,386	408,321
Total liabilities and net assets	\$	1,691,262	1,686,531

### Dartmouth-Hitchcock Obligated Group Combined Statements of Operations and Changes

#### in Unrestricted Net Assets

### For the Period Ended September 30, 2011 (000's Omitted)

Unaudited

		Qtr - to - Date	Year - to - Date
TT 414 1 1 1 1 1 1			
Unrestricted revenues and other support Net patient service revenue	\$	352,305	1,415,364
Medicaid Uncompensated Care Payment	Ф	352,305	41,693
Contracted revenue		15,733	62,119
Other operating revenue		21,459	46,398
Net assets released from restrictions		4,883	10,581
Total unrestricted revenues and other support	•	394,380	1,576,155
	•		
Operating expenses			
Salaries, contracted services and		220.042	050.005
related employee benefits		238,042	959,997
Materials, supplies and other		108,855	422,318
Medicaid Enhancement Tax		6,529	43,491
Depreciation and amortization		16,723	70,468
Interest		4,712	20,185
Provision for bad debts		12,656	47,125
Total operating expenses	-	387,517	1,563,584
Operating margin before adjustments		6,863	12,571
Voluntary Early Retirement Program		15,781	15,781
Operating margin		(8,918)	(3,210)
Nonoperating (losses)		(35,387)	(5,101)
(Deficiency) of revenues over expenses		(44,305)	(8,311)
Change in unrealized net gains on investments		178	141
Net assets released from restrictions			
for capital acquisition		235	589
Transfer from related entity for capital acquisitions		-	55
Transfer to related entities		(1,232)	(2,847)
Change in funded status of pension and other			
postretirement benefits		(37,247)	(37,247)
Change in unrealized losses on interest rate swap		(7,768)	(1,694)
Interest accrued on settlement of swap agreement		(1,201)	(4,669)
Reclassification of interest to earnings		1,201	4,669
Change in unrestricted net assets	\$	(90,139)	(49,314)

### Dartmouth-Hitchcock Obligated Group Utilization Statistics For the Years Ended September 30, 2011 amd 2010

	Unaudited September 30, 2011	Audited September 30, 2010
Licensed Beds (as of this date)	658	658
Staffed Beds (as of this date)	570	576
Acute Care Discharges	38,111	37,938
Acute Patient Days	167,119	169,478
Occupancy (as a percentage of staffed beds)	80.3%	80.6%
Average Length of Stay (days)	4.4	4.5
Surgical Cases	27,954	28,692
<b>Emergency Room Visits</b>	95,787	98,552
Physician Office Visits	1,878,794	1,917,379

### Dartmouth-Hitchcock Obligated Group Summary Statement of Unrestricted Liquidity For the Period Ended September 30, 2011 (000's Omitted) Unaudited

### **Summary of Maximum Annual Debt Service** (Covenant >1.10x)

Excess of Revenues over Expenses			\$	(8,311)
Less: excess realized gains over ordinary income		(7,094)		
Add: change in net unrealized gains on investment		14,358		
Add: change in unrealized ineffectiveness on hed	ge			553
Excluded from expenses:				
Depreciation and amortization				70,762
Interest expense on long-term indebtedness - oper	rating ex	pense		20,185
Interest expense on long-term indebtedness - non-	_	_		2,968
Interest expense related to swap agreements	-		_	(4,669)
Income Available for Debt Service			\$_	88,752
Maximum Annual Debt Service			\$_	41,928
Coverage of Maximum Annual Debt Service (x)				2.12
Summary Days Cash on Hand (Covenant > 75; No	DSRF re	auired if >120 days	z)	
Summary Days Cash on Hand   Covenan > 75, 110	DUNI TE	guirea ij >120 aays	<u>, , , , , , , , , , , , , , , , , , , </u>	
	_	Qtr - to - Date		Year - to - Date
Cash and cash equivalents per MTI	\$	55,861		55,861
Investments included in current assets	•	35,391		35,391
Assets whose use is limited by Board Designation	_	472,474		472,474
<b>Total Unrestricted Cash</b>	\$ _	563,726		563,726
Days cash on hand	=	140	= =	138
Cushion Ratio (No DSRF required if >2.00, at year end)				
Cash and cash equivalents per MTI			\$	55,861
Investments included in current assets				35,391
Assets whose use is limited by Board Designation			_	472,474
Total Unrestricted Cash				
			\$ _	563,726
Maximum Annual Debt Service			\$ = \$=	563,726 41,928

### Dartmouth-Hitchcock Obligated Group

### Summary Statement of Unrestricted Liquidity (continued) For the Period Ended September 30, 2011

### (000's Omitted)

Unaudited

### Supplemental Rate Covenant (No DSRF required if >2.00x, at year end)

(Annual long term debt service coverage ratio)

Excess of revenues over expenses	\$ (8,311)
Less: excess realized gains over ordinary income and dividends	(7,094)
Add: change in net unrealized gains on investments	14,358
Add: change in unrealized ineffectiveness on hedge	553
Excluded from expenses:	
Depreciation and amortization	70,762
Interest expense on long-term indebtedness - operating expense	20,185
Interest expense on long-term indebtedness - non-operating revenue	2,968
Interest expense related to swap agreements	 (4,669)
Aggregate Income Available for Debt Service	\$ 88,752
Annual Debt Service	\$ 41,928
Supplemental Rate Covenant	 2.12
Debt to Capitalization	
Total Long-Term Debt, Less Current Portion	\$ 499,206
Unrestricted Net Assets	 250,438
Total Capitalization	\$ 749,644
Net Long-Term Debt as a Percentage of	
Total Capitalization	 66.6%

### Dartmouth-Hitchcock Obligated Group Combining Balance Sheets September 30, 2011 (000's Omitted) Unaudited

					Obligated
		CIRIC	CDII	ъ. п	Group
Assets	-	CVMC	CDH	D-H	Combined
Assets					
Current Assets					
Cash and cash equivalents	\$	7,936	2,889	50,778	61,603
Investments		-	35,391	-	35,391
Patient accounts receivable, net		16,352	12,525	154,294	183,171
Current portion of trustee-held assets		822	-	-	822
Prepaid expenses and other current assets	_	6,876	3,771	84,517	95,164
Total current assets	-	31,986	54,576	289,589	376,151
Assets limited as to use					
Internally designated by board		29,467	58,542	384,465	472,474
Held by captive insurance company		27,407	30,342	88,309	88,309
Under bond indenture agreement - held by trustee		822	9	24,614	25,445
	-	30,289	58,551	497,388	586,228
Less current portion of trustee-held assets		822	-	-	822
Total assets limited as to use	-	29,467	58,551	497,388	585,406
	_				
Other investments for temporarily and permanently					
restricted activities		9,230	-	95,943	105,173
Property, plant and equipment, net		69,352	76,090	424,347	569,789
Other assets	φ -	1,641	7,486	45,616	54,743
Total assets	\$ =	141,676	196,703	1,352,883	1,691,262
Liabilities and Net Assets					
Current Liabilities					
Current portion of long-term debt	\$	3,236	3,238	9,698	16,172
Current portion of liability for pension and	Ψ	2,220	2,200	,,0,0	10,112
other postretirement plan benefits		-	-	7,623	7,623
Accounts payable and accrued expenses		4,819	11,124	68,768	84,711
Accrued compensation and related benefits		6,718	7,108	99,373	113,199
Estimated third-party settlements	_	2,264	8,287	22,490	33,041
Total current liabilities		17,037	29,757	207,952	254,746
Long town dobt evaluating comment neution		20 227	62 156	409 522	499,206
Long-term debt, excluding current portion Insurance deposits and related liabilities		28,227	62,456	408,523 95,180	95,180
Interest rate swaps		_	_	26,768	26,768
Liability for pension and other				20,700	20,700
postretirement plan benefits		43,272	38,605	371,556	453,433
Other liabilities		1,030	3,513	-	4,543
Total liabilities	_	89,566	134,331	1,109,979	1,333,876
	_				
Net assets					
Unrestricted		42,974	55,559	151,905	250,438
Temporarily restricted		6,035	6,303	60,011	72,349
Permanently restricted	_	3,101	510	30,988	34,599
Total net assets	-	52,110	62,372	242,904	357,386
Total liabilities and net assets	\$ _	141,676	196,703	1,352,883	1,691,262

D-H

# Dartmouth-Hitchcock Obligated Group Combining Statements of Operations and Changes in Unrestricted Net Assets

### For the Period Ended September 30, 2011

(000's Omitted)

Unaudited

				D-H Obligated
				Group
	CVMC	CDH	D-H	Combined
Unrestricted revenues and other support		_		
Net patient service revenue	\$ 142,177	156,877	1,116,310	1,415,364
Medicaid Uncompensated Care Payment	-	-	41,693	41,693
Contracted revenue	-	-	62,119	62,119
Other operating revenue	4,259	3,228	38,911	46,398
Net assets released from restrictions	<u> </u>		10,581	10,581
Total unrestricted revenues and other support	146,436	160,105	1,269,614	1,576,155
Operating expenses				
Salaries, contracted services and				
related employee benefits	92,658	80,996	786,343	959,997
Materials, supplies and other	37,700	52,277	332,341	422,318
Medicaid Enhancement Tax	-	-	43,491	43,491
Depreciation and amortization	8,612	12,237	49,619	70,468
Interest	1,660	2,431	16,094	20,185
Provision for bad debts	4,820	3,182	39,123	47,125
Total operating expenses	145,450	151,123	1,267,011	1,563,584
Operating margin before adjustments	986	8,982	2,603	12,571
Voluntary Early Retirement Program		<u>-</u>	15,781	15,781
Operating margin	986	8,982	(13,178)	(3,210)
Nonoperating gains (losses)	716	(470)	(5,347)	(5,101)
Excess (deficiency) of revenues over expenses	1,702	8,512	(18,525)	(8,311)
Change in unrealized net gains on investments	-	141	-	141
Net assets released from restrictions				
for capital acquisition	200	165	224	589
Transfer from related entity for capital acquisitions	-	55	-	55
Transfer to related entities	-	(2,847)	-	(2,847)
Change in funded status of pension and other				
postretirement benefits	(1,316)	(9,946)	(25,985)	(37,247)
Change in unrealized losses on interest rate swap	-	-	(1,694)	(1,694)
Interest accrued on settlement of swap agreement	-	-	(4,669)	(4,669)
Reclassification of interest to earnings		-	4,669	4,669
Change in unrestricted net assets	\$ 586	(3,920)	(45,980)	(49,314)

### Dartmouth-Hitchcock Obligated Group Combining Statements of Operations and Changes in Unrestricted Net Assets For the Quarter Ended September 30, 2011

(000's Omitted)
Unaudited

Una	auau	ea			
	_	CVMC	СДН	D-H	D-H Obligated Group Combined
Unrestricted revenues and other support					
Net patient service revenue	\$	35,744	37,908	278,653	352,305
Medicaid Uncompensated Care Payment		-	-	-	-
Contracted revenue		-	-	15,733	15,733
Other operating revenue		2,314	789	18,356	21,459
Net assets released from restrictions	_	<u> </u>	<u> </u>	4,883	4,883
Total unrestricted revenues and other support	_	38,058	38,697	317,625	394,380
Operating expenses					
Salaries, contracted services and					
related employee benefits		23,137	20,639	194,266	238,042
Materials, supplies and other		10,648	14,014	84,193	108,855
Medicaid Enhancement Tax		· -	· -	6,529	6,529
Depreciation and amortization		2,257	2,525	11,941	16,723
Interest		415	313	3,984	4,712
Provision for bad debts		1,808	313	10,535	12,656
Total operating expenses	-	38,265	37,804	311,448	387,517
Operating margin before adjustments		(207)	893	6,177	6,863
Voluntary Early Retirement Program	-	<u>-</u> .	-	15,781	15,781
Operating margin		(207)	893	(9,604)	(8,918)
Nonoperating (losses) gains	_	(1,849)	129	(33,667)	(35,387)
(Deficiency) excess of revenues over expenses		(2,056)	1,022	(43,271)	(44,305)
Change in unrealized net gains on investments Net assets released from restrictions		30	148	-	178
for capital acquisition		200	_	35	235
Transfer from (to) related entities		5	(1,237)	-	(1,232)
Change in funded status of pension and other			(19201)	_	(1,232)
postretirement benefits		(1,316)	(9,946)	(25,985)	(37,247)
Change in unrealized losses on interest rate swap		(1,510)	(2,240)	(7,768)	(37,247) $(7,768)$
Interest accrued on settlement of swap agreement		-	-	(1,201)	(1,201)
Reclassification of interest to earnings	_			1,201	1,201
Change in unrestricted net assets	\$	(3,137)	(10,013)	(76,989)	(90,139)

### Dartmouth-Hitchcock Obligated Group Combining Balance Sheets September 30, 2010 (000's Omitted) Audited

	Audited				
					D-H
					Obligated
					Group
Assets	_	CVMC	CDH	D-H	Combined
Current assets:					
Cash and cash equivalents	\$	9,033	24,226	43,423	76,682
Investments		-	6,543	-	6,543
Patient accounts receivable, net		14,682	14,260	165,056	193,998
Current portion of trustee-held assets		805	-	6,575	7,380
Prepaid expenses and other current assets		5,578	3,969	55,887	65,434
Total current assets	_	30,098	48,998	270,941	350,037
A					
Assets limited as to use:		20.072	50 10E	204 505	450 504
Internally designated by board		28,062	50,127	394,595	472,784
Investments held by captive		-	964	88,309	88,309
Under bond indenture agreement – held by trustee		805	864	78,916	80,585
By bank loan	_	3,594	<b>50.001</b>	F (1 000	3,594
		32,461	50,991	561,820	645,272
Less current portion of trustee-held assets	_	805	= = = = = = = = = = = = = = = = = = = =	6,575	7,380
Total assets limited as to use	_	31,656	50,991	555,245	637,892
Other investments for temporarily and permanently					
Other investments for temporarily and permanently restricted activities		9,900		93,719	103,619
		67,032	84,780	390,470	542,282
Property, plant, and equipment, net Other assets				,	
Total assets	<b>\$</b> -	1,830 140,516	7,294 192,063	$\frac{43,577}{1,353,952}$	52,701 1,686,531
Total assets	Ψ =	140,510	172,003	1,333,732	1,000,331
<b>Liabilities and Net Assets</b>					
Commond Habilidian					
Current liabilities:	ø	2 172	2 017	0.566	15 556
Current portion of liability for paging and	\$	3,173	2,817	9,566	15,556
Current portion of liability for pension and				2 907	2.907
other postretirement plan benefits Accounts payable and accrued expenses		4,680	12,395	3,896 61,519	3,896
- · ·		· · · · · · · · · · · · · · · · · · ·		,	78,594
Accrued compensation and related benefits		6,148	7,043	83,569	96,760 34,072
Estimated third-party settlements  Total current liabilities	_	1,732 15,733	8,019 30,274	25,221 183,771	34,972
Total current habilities		15,755	30,274	165,771	229,778
Long-term debt, excluding current portion		31,438	65,577	423,082	520,097
Insurance deposits and related liabilities		-	-	95,180	95,180
Interest rate swaps		_	_	28,589	28,589
Liability for pension and other				20,20>	20,000
postretirement plan benefits		39,951	29,084	332,094	401,129
Other liabilities		1,182	2,255	-	3,437
Total liabilities	_	88,304	127,190	1,062,716	1,278,210
	_				
Net assets:					
Unrestricted		42,388	59,479	197,885	299,752
Temporarily restricted		6,723	4,884	62,696	74,303
Permanently restricted		3,101	510	30,655	34,266
<b>Total net assets</b>	_	52,212	64,873	291,236	408,321
T-4-112-1222	ф.	140 517	102.062	1 252 052	1 (9/ 531
Total liabilities and net assets	<b>\$</b> =	140,516	192,063	1,353,952	1,686,531

# Central Vermont Medical Center, Inc. Balance Sheets September 30, 2011 and 2010 (000's Omitted)

		Unaudited Sept. 30, 2011	Audited Sept. 30, 2010
Assets	-	5cpt. 50, 2011	Бери 30, 2010
Current Assets			
Cash and cash equivalents	\$	7,936	9,033
Patient accounts receivable, net	4	16,352	14,682
Current portion of trustee-held assets		822	805
Prepaid expenses and other current assets		6,876	5,578
Total current assets	-	31,986	30,098
Assets limited as to use			
Internally designated by board		29,467	28,062
Under bond indenture agreement - held by trustee		822	805
By bank loan		-	3,594
•	-	30,289	32,461
Less current portion of trustee-held assets		822	805
Total assets limited as to use	-	29,467	31,656
Other investments for temporarily and permanently			
restricted activities		9,230	9,900
Property, plant and equipment, net		69,352	67,032
Other assets		1,641	1,830
Total assets	\$	141,676	140,516
Liabilities and Net Assets			
Current Liabilities			
Current portion of long-term debt	\$	3,236	3,173
Accounts payable and accrued expenses	Ψ	4,819	4,680
Accrued compensation and related benefits		6,718	6,148
Estimated third-party settlements		2,264	1,732
Total current liabilities	-	17,037	15,733
Long-term debt, excluding current portion		28,227	31,438
Liability for pension and other		20,227	21,100
postretirement plan benefits		43,272	39,951
Other liabilities		1,030	1,182
Total liabilities	-	89,566	88,304
Not accept			
Net assets Unrestricted		42,974	42,388
Temporarily restricted		6,035	6,723
Permanently restricted		3,101	3,101
Total net assets	-	52,110	52,212
Total lict assets	-	32,110	34,414
Total liabilities and net assets	\$ =	141,676	140,516

## Central Vermont Medical Center, Inc. Combined Statements of Operations and Changes in Unrestricted Net Assets

## For the Period Ended September 30, 2011 (000's Omitted) Unaudited

	Qtr - to - Date	Year - to - Date
Unrestricted revenues and other support		
Net patient service revenue	\$ 35,744	142,177
Other operating revenue	2,314	4,259
Total unrestricted revenues and other support	38,058	146,436
Operating expenses		
Salaries, contracted services and		
related employee benefits	23,137	92,658
Materials, supplies and other	10,648	37,700
Depreciation and amortization	2,257	8,612
Interest	415	1,660
Provision for bad debts	1,808	4,820
Total operating expenses	38,265	145,450
Operating margin	(207)	986
Nonoperating (losses) gains	(1,849)	716
(Deficiency) excess of revenues over expenses	(2,056)	1,702
Change in unrealized net gains on investments	30	-
Net assets released from restrictions		
for capital acquisition	200	200
Transfer from related entities	5	-
Change in funded status of pension and other		
postretirement benefits	(1,316)	(1,316)
Change in unrestricted net assets	\$ (3,137)	586

### Central Vermont Medical Center, Inc. Utilization Statistics

### For the Nine Months Ended June 30, 2011 For the Years Ended September 30, 2011 amd 2010

	Unaudited 2011	Audited	
	<b>September 30, 2011</b>	<b>September 30, 2010</b>	
Licensed Beds (as of this date)	122	122	
Staffed Beds (as of this date)	86	86	
Acute Care Discharges	4,567	4,646	
Acute Patient Days	16,673	16,444	
Occupancy (as a percentage of staffed beds)	53.1%	52.4%	
Average Length of Stay (days)	3.7	3.5	
Surgical Cases	3,806	4,062	
<b>Emergency Room Visits</b>	28,340	29,845	
Physician Office Visits	142,109	128,507	

### **Sources of Revenue:**

The following table categorizes payors into five groups and their respective percentages of gross patient service revenue.

Payor	<u></u>	
Medicare	40%	38%
Blue Cross	7%	7%
Commercial Insurance	29%	27%
Medicaid	20%	20%
Other	4%	8%
	100%	100%

### Cooley Dickinson Hospital, Inc. Balance Sheets September 30, 2011 and 2010 (000's Omitted)

		Unaudited Sept. 30, 2011	Audited Sept. 30, 2010
Assets	-	Sept. 50, 2011	Sept. 50, 2010
Current Assets			
Cash and cash equivalents	\$	2,889	24,226
Investments		35,391	6,543
Patient accounts receivable, net		12,525	14,260
Current portion of trustee-held assets		-	-
Prepaid expenses and other current assets		3,771	3,969
Total current assets	_	54,576	48,998
Assets limited as to use			
Internally designated by board		58,542	50,127
Under bond indenture agreement - held by trustee		9	864
	_	58,551	50,991
Less current portion of trustee-held assets	_	<u>-</u>	-
Total assets limited as to use	_	58,551	50,991
Property, plant and equipment, net		76,090	84,780
Other assets		7,486	7,294
Total assets	\$	196,703	192,063
Liabilities and Net Assets			
Current Liabilities			
Current portion of long-term debt	\$	3,238	2,817
Accounts payable and accrued expenses		11,124	12,395
Accrued compensation and related benefits		7,108	7,043
Estimated third-party settlements	_	8,287	8,019
Total current liabilities	_	29,757	30,274
Long-term debt, excluding current portion		62,456	65,577
Liability for pension and other			
postretirement plan benefits		38,605	29,084
Other liabilities	_	3,513	2,255
Total liabilities	-	134,331	127,190
Net assets			
Unrestricted		55,559	59,479
Temporarily restricted		6,303	4,884
Permanently restricted	_	510	510
Total net assets	_	62,372	64,873
Total liabilities and net assets	\$ _	196,703	192,063

# Cooley Dickinson Hospital, Inc. Combined Statements of Operations and Changes in Unrestricted Net Assets

### For the Period Ended September 30, 2011 (000's Omitted)

Unaudited

	_	Qtr - to - Date	Year - to - Date
Unrestricted revenues and other support			
Net patient service revenue	\$	37,908	156,877
Other operating revenue		789	3,228
Total unrestricted revenues and other support	-	38,697	160,105
Operating expenses			
Salaries, contracted services and			
related employee benefits		20,639	80,996
Materials, supplies and other		14,014	52,277
Depreciation and amortization		2,525	12,237
Interest		313	2,431
Provision for bad debts		313	3,182
Total operating expenses	=	37,804	151,123
Operating margin		893	8,982
Nonoperating gains (losses)	_	129	(470)
Excess of revenues over expenses		1,022	8,512
Change in unrealized net gains on investments		148	141
Net assets released from restrictions			
for capital acquisition		-	165
Transfer from related entity for capital acquisitions		-	55
Transfer to related entities		(1,237)	(2,847)
Change in funded status of pension and other			
postretirement benefits	-	(9,946)	(9,946)
Change in unrestricted net assets	\$	(10,013)	(3,920)

### Cooley Dickinson Hospital, Inc. Utilization Statistics

### For the Nine Months Ended June 30, 2011 For the Years Ended September 30, 2011 amd 2010

	Unaudited	Audited	
	<b>September 30, 2011</b>	<b>September 30, 2010</b>	
Licensed Beds (as of this date)	140	140	
Staffed Beds (as of this date)	103	118	
Acute Care Discharges	9,647	9,391	
Acute Patient Days	31,463	33,371	
Occupancy (as a percentage of staffed beds)	83.7%	77.5%	
Average Length of Stay (days)	3.3	3.6	
Surgical Cases	4,835	5,225	
<b>Emergency Room Visits</b>	36,152	37,118	

### **Sources of Revenue:**

The following table categorizes payors into five groups and their respective percentages of gross patient service revenue.

Payor	<u> </u>	
Medicare	39%	38%
Blue Cross	9%	8%
Commercial Insurance	36%	38%
Medicaid	9%	10%
Other	7%	6%
	100%	100%

### Dartmouth-Hitchcock Balance Sheets September 30, 2011 and 2010 (000's Omitted)

		Unaudited Sept. 30, 2011	Audited Sept. 30, 2010
Assets	-		
Current Assets			
Cash and cash equivalents	\$	50,778	43,423
Patient accounts receivable, net		154,294	165,056
Current portion of trustee-held assets		-	6,575
Prepaid expenses and other current assets		84,517	55,887
Total current assets	-	289,589	270,941
Assets limited as to use			
Internally designated by board		384,465	394,595
Held by captive insurance company		88,309	88,309
Under bond indenture agreement - held by trustee		24,614	78,916
•	-	497,388	561,820
Less current portion of trustee-held assets		•	6,575
Total assets limited as to use	-	497,388	555,245
Other investments for temporarily and permanently			
restricted activities		95,943	93,719
Property, plant and equipment, net		424,347	390,470
Other assets		45,616	43,577
Total assets	\$	1,352,883	1,353,952
Liabilities and Net Assets			
Current Liabilities			
Current portion of long-term debt	\$	9,698	9,566
Current portion of liability for pension and	·	,,,,,	, , , , , , , , , , , , , , , , , , , ,
other postretirement plan benefits		7,623	3,896
Accounts payable and accrued expenses		68,768	61,519
Accrued compensation and related benefits		99,373	83,569
Estimated third-party settlements		22,490	25,221
Total current liabilities	•	207,952	183,771
Long-term debt, excluding current portion		408,523	423,082
Insurance deposits and related liabilities		95,180	95,180
Interest rate swaps		26,768	28,589
Liability for pension and other		20,700	20,205
postretirement plan benefits		371,556	332,094
Total liabilities	-	1,109,979	1,062,716
Net assets			
Unrestricted		151,905	197,885
Temporarily restricted		60,011	62,696
Permanently restricted		30,988	30,655
Total net assets	-	242,904	291,236
Total liabilities and net assets	\$	1,352,883	1,353,952

### Dartmouth-Hitchcock

### **Combined Statements of Operations and Changes**

### in Unrestricted Net Assets

# For the Period Ended September 30, 2011 (000's Omitted) Unaudited

	Qtr - to - Date	Year - to - Date
Unrestricted revenues and other support		
Net patient service revenue	\$ 278,653	1,116,310
Medicaid Uncompensated Care Payment	· -	41,693
Contracted revenue	15,733	62,119
Other operating revenue	18,356	38,911
Net assets released from restrictions	4,883	10,581
Total unrestricted revenues and other support	317,625	1,269,614
Operating expenses		
Salaries, contracted services and		
related employee benefits	194,266	786,343
Materials, supplies and other	84,193	332,341
Medicaid Enhancement Tax	6,529	43,491
Depreciation and amortization	11,941	49,619
Interest	3,984	16,094
Provision for bad debts	10,535	39,123
Total operating expenses	311,448	1,267,011
Operating margin before adjustments	6,177	2,603
Voluntary Early Retirement Program	15,781	15,781
Operating margin	(9,604)	(13,178)
Nonoperating losses	(33,667)	(5,347)
Deficiency of revenues over expenses	(43,271)	(18,525)
Net assets released from restrictions		
for capital acquisition	35	224
Change in funded status of pension and other		
postretirement benefits	(25,985)	(25,985)
Change in unrealized losses on interest rate swaps	(7,768)	(1,694)
Interest accrued on settlement of swap agreement	(1,201)	(4,669)
Reclassification of interest to earnings	1,201	4,669
Change in unrestricted net assets	\$ (76,989)	(45,980)

### Dartmouth-Hitchcock Utilization Statistics

### For the Nine Months Ended June 30, 2011 For the Years Ended September 30, 2011 amd 2010

	Unaudited September 30, 2011	Audited September 30, 2010
Licensed Beds (as of this date)	396	396
Staffed Beds (as of this date)	381	372
Acute Care Discharges	23,897	23,901
Acute Patient Days	118,983	119,663
Occupancy (as a percentage of staffed beds)	85.6%	88.1%
Average Length of Stay (days)	5.0	5.0
Surgical Cases	19,313	19,405
<b>Emergency Room Visits</b>	31,295	31,589
Office Visits	1,736,685	1,788,872

### **Sources of Revenue:**

The following table categorizes payors into five groups and their respective percentages of gross patient service revenue.

Payor	<u> </u>	
Medicare	36%	35%
Blue Cross	23%	24%
Commercial Insurance	24%	24%
Medicaid	13%	13%
Other	4%	4%
	100%	100%