

Mayo Clinic Operating/Utilization Statistics 2015 - 2017

Measures of Clinical Service *Rochester, Florida, Arizona, Mayo Health System* *2015- 2017*

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Outpatient Visits	4,804,134	5,049,909	5,038,967
Surgical Patients	132,435	135,358	135,696
Professional Procedural Activity*	5,470,502	5,730,063	6,076,721

* Professional Procedural Activity is a measurement of procedure volumes

* Does not include Mayo Health System

Payor Mix *Percentage of Gross Revenue* *Rochester, Florida, Arizona, Mayo Health System* *2015- 2017*

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Medicare	44.6%	44.3%	44.6%
Medicaid	9.1%	8.8%	8.4%
Contract	35.6%	36.1%	36.5%
Employee	5.1%	5.2%	5.1%
Other/Selfpay	5.6%	5.6%	5.4%
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

Measures of Hospital Service *Rochester, Florida, Arizona, Mayo Health System Hospitals* *2015- 2017*

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Admissions	127,984	129,531	128,488
Patient Days	640,321	638,290	632,696
Average Length of Stay	5.0	4.9	4.9

**Mayo Clinic Patient Origin
2015-2017**

	Rochester		
	<u>2015</u>	<u>2016</u>	<u>2017</u>
Minnesota	64.0%	64.2%	64.0%
Iowa	8.4%	8.4%	8.2%
Wisconsin	6.1%	6.1%	6.1%
Illinois	3.7%	3.7%	3.8%
North Dakota	1.9%	1.9%	2.0%
Michigan	1.8%	1.8%	1.8%
South Dakota	1.5%	1.5%	1.5%
Missouri	0.9%	0.9%	0.9%
Indiana	0.8%	0.8%	0.8%
Nebraska	0.6%	0.6%	0.6%
Subtotal	89.7%	89.9%	89.8%
Other U.S.	8.9%	8.7%	8.9%
Canada	0.2%	0.2%	0.2%
Other Foreign	1.2%	1.2%	1.1%
Total	100.0%	100.0%	100.0%

	Florida		
	<u>2015</u>	<u>2016</u>	<u>2017</u>
Florida	79.9%	80.7%	81.8%
Georgia	9.2%	8.8%	8.5%
Alabama	1.0%	0.9%	0.9%
North Carolina	0.8%	0.7%	0.7%
South Carolina	1.6%	1.6%	1.6%
Tennessee	0.7%	0.7%	0.7%
Subtotal	93.1%	93.8%	94.2%
Other U.S.	6.0%	5.3%	5.1%
Foreign	0.8%	0.9%	0.8%
Total	100.0%	100.0%	100.0%

	Arizona		
	<u>2015</u>	<u>2016</u>	<u>2017</u>
Arizona	76.6%	77.7%	78.9%
California	2.6%	2.4%	2.4%
Colorado	1.4%	1.4%	1.3%
New Mexico	2.8%	2.8%	2.8%
Nevada	1.5%	1.5%	1.5%
Utah	0.3%	0.3%	0.3%
Subtotal	86.2%	86.2%	87.2%
Other U.S.	12.5%	12.7%	11.8%
Foreign	1.3%	1.1%	1.1%
Total	100.0%	100.0%	100.0%