

County of Hancock, Ohio Hospital Facilities Revenue Bonds (Blanchard Valley Regional Health Center),
Series 2011A, \$108,675,000, Dated: April 14, 2011

**SELECTED FINANCIAL INFORMATION FOR
BLANCHARD VALLEY HEALTH SYSTEM AND SUBSIDIARIES**

Sources of Patient Revenue

[illegible]

**SELECTED FINANCIAL INFORMATION FOR
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Utilization

Blanchard Valley Regional Health Center						YTD PY	YTD CY
	Year Ending December 31					Six Months Ending June 30	
	2012	2013	2014	2015	2016	2016	2017
<u>Inpatient Services</u>							
Patient Days (excluding newborn)	27,672	28,783	28,919	29,248	27,718	15,559	13,165
Admissions (excluding newborn)	7,960	8,173	8,589	8,679	8,610	4,461	4,165
Average Daily Census	75.8	78.9	79.2	80.1	75.9	86.0	72.7
Births	1,442	1,654	1,672	1,587	1,483	770	751
Inpatient Surgeries	2,122	2,002	1,827	1,843	1,805	950	1,185
<u>Bed Utilization</u>							
Licensed Beds	175	175	175	175	175	175	175
Beds in Service	145	145	145	145	145	145	145
Occupancy Rate-Beds in Service	52.3%	54.4%	54.6%	55.3%	52.4%	59.3%	50.2%
Total Adult Average Length of Stay	3.5	3.5	3.4	3.4	3.2	3.5	3.2
Case Mix Index-Medicare	1.52	1.53	1.44	1.43	1.50	1.41	1.55
<u>Outpatient Services</u>							
Outpatient Visits	304,188	320,518	328,935	345,883	314,320	168,502	153,034
Emergency Room Visits	43,021	40,787	42,428	43,567	44,611	21,369	22,713
Outpatient Surgeries	15,550	16,484	16,549	16,225	14,669	8,084	7,412
ASC Surgeries	8,544	9,104	8,589	8,826	9,068	3,915	4,492
<u>Employees</u>							
Hospital FTE's	1,167.0	1,158.0	1,149.0	1,254.0	1,292.0	1,209.0	1,296.0
IP FTE's per Occupied Bed-CMI Adjusted	4.5	4.2	4.0	4.3	3.9	4.1	4.9

**SELECTED FINANCIAL INFORMATION FOR
BLANCHARD VALLEY HEALTH SYSTEM AND SUBSIDIARIES**

Historical Financial Information

BLANCHARD VALLEY HEALTH SYSTEM AND SUBSIDIARIES
Statements of Operations (excluding other changes in unrestricted net assets)

(all numbers in \$000)

	Year Ending December 31					YTD PY	YTD CY
	2012	2013	2014	2015	2016	Six Months Ending June 30 2016	2017
Unrestricted Revenue, Gains and Other Support							
Net patient service revenue	262,371	277,288	301,820	314,521	328,986	161,371	167,367
Provision for bad debts	(10,404)	(11,700)	(12,878)	(13,800)	(13,835)	(7,048)	(8,288)
Other Revenue	9,153	9,684	9,218	8,947	7,899	6,073	3,286
Total	261,120	275,272	298,160	309,668	323,050	160,396	162,365
Expenses							
Compensation, contract wages and benefits	137,806	143,715	151,016	158,573	177,702	85,618	92,269
Purchased services and fees	21,445	23,743	23,512	27,606	27,958	13,481	12,738
Medical and pharmacy supplies	40,884	43,692	44,519	50,656	52,723	26,965	25,801
Depreciation and amortization	13,977	14,438	14,558	14,345	15,608	7,392	9,705
Interest and amortization of financing costs	7,448	7,365	7,152	6,761	6,731	3,365	3,338
Other	15,424	21,182	20,653	20,603	25,220	10,518	12,661
Total	236,984	254,135	261,410	278,544	305,942	147,339	156,512
Operating Income	24,136	21,137	36,750	31,124	17,108	13,057	5,853
Non-Operating Gains (Losses)							
Investment return	22,408	32,496	5,530	(4,742)	18,907	6,659	19,422
Change in fair value of interest rate swaps	(129)	9,952	(3,787)	(1,178)	942	(6,021)	(238)
Other	457	100	(1,692)	(1,271)	3,095	(943)	(123)
Total	22,736	42,548	51	(7,191)	22,944	(305)	19,061
Excess (Deficiency) of Revenues over Expenses Before Minority Interest	46,872	63,685	36,801	23,933	40,052	12,752	24,914
Minority Interest	(6,547)	(6,598)	(7,346)	(2,408)	(5,618)	(2,693)	(1,929)
Excess (Deficiency) of Revenues Over Expenses	40,325	57,087	29,455	21,525	34,434	10,059	22,985
Profitability Ratios							
Operating Income Margin	9.2%	7.7%	12.3%	10.1%	5.3%	8.1%	3.6%
Operating EBIDA Margin	17.4%	15.6%	19.6%	16.9%	12.2%	14.8%	11.6%
Excess Income (Loss) Margin	15.4%	20.7%	9.9%	7.0%	10.7%	6.3%	14.2%

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BLANCHARD VALLEY HEALTH SYSTEM AND SUBSIDIARIES**

Historical Financial Information

	HEALTH SYSTEM Audited Balance Sheet					YTD PY Six Months Ending June 30 2016	YTD CY Six Months Ending June 30 2017
	Audited Fiscal Year Ended December 31						
	2012	2013	2014	2015	2016		
Assets							
Cash and Cash Equivalents	25,550	32,976	24,435	15,462	8,765	24,186	17,767
Accounts Receivable - net	30,863	33,778	38,082	43,165	58,763	48,540	51,950
Other Current Assets	9,017	9,118	10,304	10,990	12,379	12,190	15,785
Board Designated Investments	203,322	239,640	271,449	269,120	288,579	273,930	305,699
Externally Restricted Investments	19,725	23,819	26,814	26,091	27,552	27,468	25,058
Net Property, Plant, & Equipment	190,566	186,287	182,602	197,478	201,220	197,762	197,940
Other Assets	23,614	23,782	23,319	21,488	20,918	20,111	20,410
Total Assets	502,657	549,400	577,005	583,794	618,176	604,187	634,609
Liabilities & Net Assets							
Current Liabilities	35,818	45,137	45,002	38,891	48,001	41,456	43,076
Long-Term Debt	157,152	148,684	143,090	137,322	131,325	136,297	130,269
Interest Rate Swap Agreements	28,266	18,314	22,101	23,279	22,337	29,300	22,575
Pension Liability	47,276	23,358	49,221	38,519	38,085	37,673	34,588
Other Liabilities	7,680	9,768	9,583	8,518	10,084	10,224	10,913
Unrestricted Net Assets	199,906	275,927	276,493	307,223	338,274	318,366	361,685
Restricted Net Assets	26,559	28,212	31,515	30,042	30,070	30,871	31,503
Total Liabilities & Net Assets	502,657	549,400	577,005	583,794	618,176	604,187	634,609
Balance Sheet Ratios							
Days Cash On Hand	375	415	437	393	374	388	401
Unrestricted Cash-To-Long-Term Debt %	145.6%	183.4%	206.8%	207.2%	226.4%	218.7%	248.3%
Debt-To-Capitalization (Unrestricted)	44.0%	35.0%	34.1%	30.9%	28.0%	30.0%	26.5%
Days In A/R	45	46	48	52	68	57	59