# University Properties, Inc.

## 2010 Student Housing Project

at

East Stroudsburg University of Pennsylvania

Financial Reports

June 30, 2017

## UPI, Inc. Student Housing Project I Statement of Financial Position As of June 30, 2017

|   | 6/30/2017 |   |
|---|-----------|---|
| ASSETS  |           |   |
| CURRENT ASSETS  |           |   |
| Cash & Cash Equivalents Held by Trustee   | \$        | 8,531,295   |
| Due to/from University Ridge and 2010 Project   |           | 2,767,872   |
| Accts Receivable, net Allowance for Doubtful Accts  |           | 61,728  |
| Due from ESU  |           | 476,693   |
| Interest Earned Receivable  |           | 3,696   |
| Prepaid Insurance   |           | 64,781  |
| Total Current Assets  |           | 11,906,066  |
| PROPERTY & EQUIPMENT, NET   |           | 53,234,473  |
| DEFERRED FINANCING COSTS, NET   |           | 450,470   |
| BONDS ISSUE COSTS, NET  |           | 1,244,301   |
| TOTAL ASSETS  | \$        | 66,835,310  |
| LIABILITIES & NET ASSETS  LIABILITIES  CURRENT LIABILITIES  Accounts Payable  Due to ESU  Interest Payable  Total Current Liabilities  LONG TERM LIABILITIES  Bonds Payable, Net  TOTAL LIABILITIES | \$        | 40,599<br>419,991<br>1,788,750<br>2,249,340<br>69,297,197<br>71,546,537 |
| NET ASSETS  |           |   |
| Total Net Assets  |           | (4,711,227)   |
| TOTAL LIABILITIES & NET ASSETS  | \$        | 66,835,310  |

### UPI, Inc. Student Housing Project I Statement of Activity July 1, 2016 through June 30, 2017

|   | Quarter Ending<br>June 30, 2017 | July 1, 2016 -<br>June 30, 2017 |
|---|---------------------------------|---------------------------------|
| Ordinary Income/Expense                   |                                 |                                 |
| Income                                    |                                 |                                 |
| Rent Income                               |                                 |                                 |
| Rent Income - Student Housing             | \$ (3,798)                      | \$ 7,632,873                    |
| Rent Income - Summer/Other Housing Income | 106,094                         | 374,390                         |
| Discounts Resident Assistants             | (15,271)                        | (213,031)                       |
| Total Rent Income                         | 87,025                          | 7,794,232                       |
|   | 0.,020                          | .,,                             |
| Other Income                              |                                 |                                 |
| Repair Damage Charged to Students         | \$ 8,784                        | \$ 10,585                       |
| Annual Ground Lease Sublease with ESU     | 119,176                         | 476,693                         |
| Misc. Income                              |                                 | 16,380                          |
| Interest Income                           | 9,738                           | 23,697                          |
| Total Other Income                        | \$ 137,697                      | \$ 527,354                      |
| Total Operating Income                    | \$ 224,722                      | \$ 8,321,586                    |
|   |                                 |                                 |
| Total Income                              | \$ 224,722                      | \$ 8,321,586                    |
| Expenses                                  |                                 |                                 |
| Payroll                                   |                                 |                                 |
| Project Accountant                        | \$ 16,144                       | \$ 65,673                       |
| Resident Directors                        | 62,213                          | 217,998                         |
| Student Workers                           | 40,958                          | 180,949                         |
| Residence Life Mgmt.                      | 29,295                          | 115,627                         |
| Allocable Admin                           | 21,061                          | 83,838                          |
| Custodians                                | 54,469                          | 216,657                         |
| Zone Maintenance                          | 30,493                          | 112,342                         |
| Groundskeeping                            | 8,288                           | 33,160                          |
| Facilities Mgmt Other                     | 87,787                          | 346,029                         |
| Campus Police                             | 19,384                          | 71,639                          |
| Total Payroll                             | \$ 370,093                      | \$ 1,443,912                    |
| Operating Admin Expenses (Res Life)       |                                 |                                 |
| Contract Svcs (Food and other svcs)       | \$ (2,502)                      | \$ 14,184                       |
| Supplies & Equipment                      | (1,306)                         | 35,497                          |
| Student Amenities                         | 8,255                           | 134,437                         |
| Other Costs                               | 24                              | 423                             |
| PASSHE Fee (0.5%)                         | 424                             | 38,960                          |
| Total Operating Admin Expenses            | \$ 4,894                        | \$ 223,502                      |
| Utilities                                 |                                 |                                 |
| Natural Gas                               | \$ 5,978                        | \$ 24,490                       |
| Electricity                               | 45,582                          | 205,181                         |
| Water/Sewer                               | 25,323                          | 61,399                          |
| Telephone, Data, Cable                    | 72,045                          | 299,988                         |
| Total Utilities                           | \$ 148,928                      | \$ 591,057                      |
| Building Maintenance                      |                                 |                                 |
| Contracted Maintenance                    | \$ 20,629                       | \$ 41,241                       |
| Supplies                                  | 23,651                          | 52,798                          |
| Laundry                                   | 984                             | 3,418                           |
| Garbage/Recycling                         | 2,318                           | 8,970                           |
| Amortization & Depreciation               | 484,059                         | 1,936,236                       |
| Total Building Maintenance                | \$ 531,641                      | \$ 2,042,663                    |

### UPI, Inc. Student Housing Project I Statement of Activity July 1, 2016 through June 30, 2017

| Non Operating Expenses |          | uarter Ending<br>une 30, 2017 |          | nly 1, 2016 -<br>ne 30, 2017 |
|------------------------|----------|-------------------------------|----------|------------------------------|
| Insurance              | \$       | 41,735                        | \$       | 166,674                      |
|                        | \$       | 41,735                        | \$       | 166,674                      |
| Bad Debt               | \$       | 41,458                        | \$       | 41,458                       |
|                        | \$       | 41,458                        | \$       | 41,458                       |
| Trust Admin Expenses   |          |                               |          |                              |
| Bond Cost Amortization | \$       | 4,726                         | \$       | 22,052                       |
| Issuer & Trustee Fee   |          | -                             |          | 7,750                        |
| Rating Agency          |          | -                             |          | 13,250                       |
|                        | \$       | 4,726                         | \$       | 43,052                       |
| Debt Service           |          |                               |          |                              |
| Interest               | \$       | 887,762                       | \$       | 3,551,187                    |
| Ground Lease Expense   | •        | 7,247                         | •        | 28,982                       |
|                        | \$       | 895,009                       | \$       | 3,580,169                    |
| Total Expense          | \$       | 2 020 404                     | ¢        | 0 122 407                    |
| Total Expense          | <u> </u> | 2,038,484                     | <u> </u> | 8,132,487                    |
| Change in Net Assets   | \$       | (1,813,762)                   | \$       | 189,099                      |
| Net Assets, Beginning  | \$       | (4,730,990)                   | \$       | (4,900,325)                  |
| Net Assets, Ending     | \$       | (6,544,752)                   | \$       | (4,711,227)                  |