

August 11th, 2017

Herbert J. Sims & Company, Inc. 7380 Sand Lake Road Suite 405 Orlando, Florida 32819

Re: Tuscan Gardens Senior Living Community Project Revenue Bonds consisting of Series 2015A, Taxable Series 2015B, and Subordinate Series 2015C Revenue Bonds

Dear Sir or Madam:

Pursuant to Section 3.24 (a) and (b) of the Master Trust Indenture, please find enclosed the unaudited financial statements, cash flow, days cash on hand and management's discussions and analysis, as well as the occupancy test for the period ending June 30, 2017.

In addition, pursuant to Section 3.24 (a) and (b) of the Master Trust Indenture, the Long-Term Debt Service Coverage Ratio covenant is not applicable until June 30, 2019.

In accordance with Section 3.24 (f) of the Master Trust Indenture, for the above referenced bond, the undersigned hereby represents as follows:

To the best of our knowledge, during the period ended June 30, 2017 and as of the date of this certificate, the Obligated Group is in compliance with all of the financial terms, provisions and conditions of the Master Trust Indenture, and Related Loan Agreement, and any Related Bond Indenture.

Sincer Charles C President

189 S. Orange Avenue . Suite 1650 . Orlando, FL 32801 407.206.6577

## Combined TUSCAN GARDENS OF VENETIA BAY MANAGEMENT COMPANY, LLC ("TGVBMC") and TUSCAN GARDENS OF VENETIA BAY PROPERTIES, LLC ("TGVBP") Summarized Financial Statements (Unaudited)

### **Balance Sheet**

<u>June 30, 2017</u>

		тдувмс	 TGVBP		Combined
Cash - Seacoast 1005 · USBank- CTA 2015 SR INT (4000) 1010 · USBank-CTA 2015C INT (4001) 1015 · USBank- CTA 2015 PROJ FD (4002) 1025 · USBank-CTA 2015 SR CP INT(4004) 1030 · USBank-CTA 2015C CAP INT(4005) 1035 · USBank-CTA 2015 SR DSR FD(4008)	\$	187,167	 12,217 1,242,320 18,173 39,224 179,594	\$ \$ \$ \$ \$ \$ \$	199,384 1,242,320 18,173 39,224 179,594 2 2,757,030
1045 · USBank-MTI OPER RES FD (2001) 1050 · USBank-MTI WORK CAP FUND (2002) 1055 · USBank-MTI ALLOCATION FD (2004) 1057 · USBank-MTI Ins & Tax Esc (2006) 1060 · USBank-CTA ADM Costs Acct (4009	~	107.457	313,270 8 319,263 66,136 52,614	\$ \$ \$ \$ \$ \$	313,270 8 319,263 66,136 52,614
Total Cash Other current assets	\$	187,167 109,523	4,999,851 1,840,573	Ş	5,187,018 1,950,096
Fixed Assets		1,286,422	29,786,725		31,073,147
Other Assets		28,563	 1,797,941		1,826,504
Total Assets	\$	1,611,675	\$ 38,425,090	\$	40,036,765
Inter-company	\$	2,343,276	\$ (2,343,276)	\$	0
Current Liabilities		2,458,491	768,281	\$	3,226,772
Long-term Debt		250,864	36,250,303		36,501,167
Total Equity		(3,440,956)	 3,749,782		308,826
Total Liab & Equity	\$	1,611,675	\$ 38,425,090	\$	40,036,765

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#### Statement of Operations and changes in Members' Equity

		Quarte	er Ended June 30	<u>, 2017</u>			YTD	Ended June 30, 2	017	
	TGVBMC	TGVBP	Combined	Budget	Variance	 TGVBMC	TGVBP	Combined	Budget	Variance
Assisted Living Revenue Memory Care Revenue Revenue	629,408 148,119 \$ 777,527 \$		629,408 \$ 148,119 \$ \$ 777,527 \$	557,775	(95,802) (409,656) (505,458)	\$ 1,042,980 254,267 1,297,247	\$ -	1,042,980 254,267 \$ 1,297,247	1,196,759 810,551 \$ 2,007,310	(153,779) (556,284) (710,063)
Operating Expenses Wages and Benefits General and Admin Marketing Food and Beverage	(468,968) (158,373) (252,626) (47,153)	(20,415)	(468,968) (178,788) (252,626) (47,153)	(565,761) (365,018) (52,350) (73,092)	96,793 186,230 (200,276) 25,939	(872,369) (612,540) (252,626) (83,932)	(39,577)	(872,369) (652,117) (252,626) (83,932)	(1,026,153) (697,735) (147,225) (119,773)	153,784 45,618 (105,401) 35,841
Rent	(636,030)	636,030	-	-	-	(1,272,060)	1,272,060	-	-	-
Operating Expenses	(1,563,150)	615,615	(947,535)	(1,056,221)	108,686	 (3,093,527)	1,232,483	(1,861,044)	(1,990,886)	129,842
Net Operating Income	(785,623)	615,615	(170,008)	226,764	(396,772)	(1,796,280)	1,232,483	(563,797)	16,424	(580,221)
Other expenses Reversal of YE Mkt value of bk	-	-	-	-	-	-	-	-	-	-
accts Allocation Payment Amort of Bond Discounts		(33,509) 386,264 6,989	(33,509) 386,264 6,989		33,509 (386,264) (6,989)		(33,509) 386,264 13,678	(33,509) 386,264 13,678		33,509 (386,264) (13,678)
Interest Deprec & Amort	48,836	601,484 330,703	601,484 379,539	636,030	34,546 (379,539)	 - 96,630	1,242,600 <u>330,703</u>	1,242,600 427,333	1,272,060	29,460 (427,333)
Net income	\$ (834,459) \$	(676,316)	(1,510,775) \$	(409,266) \$	(1,101,509)	\$ (1,892,910)	\$ (707,253)	(2,600,163)	<u>\$ (1,255,636)</u> \$	(1,344,527)
Members Equity Beginning 3/31/17 Contributions Reclass of Allocation funding to prepaid	\$ (2,606,497) \$ - -	4,217,091 5 50,000 159,007	\$ 1,610,594 50,000 159,007							
Members Equity 6/30/17	\$ (3,440,956) \$	3,749,782	\$ 308,826							

#### Combined TUSCAN GARDENS OF VENETIA BAY MANAGEMENT COMPANY, LLC ("TGVBMC") and TUSCAN GARDENS OF VENETIA BAY PROPERTIES, LLC ("TGVBP") Summarized Financial Statements (Unaudited)

Statement of Cash Flow	Quarter Ended June 30, 2017				YTC	017	
	<u>TGVBMC</u>	TGVBP	Combined		TGVBMC	TGVBP	Combined
Cash flow from Operating Activities				Cash flow from Operating Activities			
Net Income (Loss)	(834,459)	(676,316)	(1,510,775)	Net Income (Loss)	(1,892,910)	(707,253)	(2,600,163)
Depreciation expense	48,836	330,703	379,539	Depreciation expense	96,630	330,703	427,333
(Increase) in accounts receivable	14,172	(636,030)	(621,858)	(Increase) in accounts receivable	100,180	(1,272,060)	(1,171,880)
Increase (Dec) in accounts payable	641,078	4,310	645,388	Increase (Dec) in accounts payable	1,421,497	4,310	1,425,807
Increase in accrued expenses	48,626		48,626	Increase in accrued expenses	166,672	0	166,672
Other	217,117	(641,130)	(424,013)	Other	190,967	(222,416)	(31,449)
Net cash (used) in Operating Activities	135,370	(1,618,463)	(1,483,093)	Net cash (used) in Operating Activities	83,036	(1,866,716)	(1,783,680)
Cash flow from Investing Activities	0	50,000	(67,970)	Cash flow from Investing Activities	(67,970)	50,000	(17,970)
Cash flow from Financing Activities	0		(3,418)	Cash flow from Financing Activities	0	(3,418)	(3,418)
Net Increase(decrease) in Cash	135,370	(1,568,463)	(371,975)	Net Increase(decrease) in Cash	15,066	(1,820,134)	(1,805,068)
Cash at beginning of Quarter	51,797	6,568,316	6,62 <mark>0,11</mark> 3	Cash at beginning of Year	172,101	6,819,987	6,992,088
Cash at end of Quarter	187,167	4,999,853	5,187,020	Cash at end of Quarter	187,167	4,999,853	5,187,020

Tuscan Gardens of Venetia Bay Occupancy Testwork 06/30/17 - Quarter 2 of Agreement

AHCA License Receipt Date First Resident Date 10/24/2016 11/4/2016

Occupancy Qtr:	Date	Unit Percentage Occupancy Requirement	Required Unit Census	Actual Unit Census	Covenant Test Met (Yes/No)
2	6/30/2017	37%	50	53	Yes
Census at 06/30/17					
AL - First Persons	43	3			
MC - First Persons	10	2			
	53	3			
Total Units					
AL	78	8			
MC	58	8			
	13(				

# Combined TUSCAN GARDENS OF VENETIA BAY MANAGEMENT COMPANY, LLC ("TGVBMC") and TUSCAN GARDENS OF VENETIA BAY PROPERTIES, LLC ("TGVBP") Operating Expense - Days Cash on Hand

## **Operating Expense - Days Cash on Hand**

	<u>As of June 30, 2017</u>				
	TGVBMC	TGVBP	Combined		
Cash and Cash Equivalents Operating Reserve Fund Repair and Replacement Fund	187,167	12,217 313,270 0	199,384 313,270 0		
Available Reserves	187,167	325,487	512,654		
Operating Expenses	4,209,809	64,992	4,274,801		
Daily cash operating expenses	16,068	248	16,316		
Days Cash on Hand			31		
Meets Requirements:			YES		

Notes:

Operating expenses are equal to expenses less allocation payment, depreciation and amortizaton expense. Daily cash operating expenses are based on 262 days (10/12/16 to 6/30/17)

	TGVBMC	TGVBP	Combined	# of Days
10/12/16-12/31/16	1,116,282	25,414	1,141,696	81
1/1/17-6/30/17	3,093,527	39,578	3,133,105	181
Total	4,209,809	64,992	4,274,801	262

## Combined TUSCAN GARDENS OF VENETIA BAY MANAGEMENT COMPANY, LLC ("TGVBMC") and TUSCAN GARDENS OF VENETIA BAY PROPERTIES, LLC ("TGVBP") Management Discussion and Analysis And Occupancy Test Quarter Ended June 30, 2017

Tuscan Gardens of Venetia Bay Properties, LLC (the Company) was organized in June 2014 and is a Florida limited liability company. The Company is the Obligated Group Agent under (and as defined in) the Master Trust Indenture dated as of May 1, 2015 (the Master Indenture) by and among the Members of the Obligated Group (as defined in the Master Indenture) and U.S. Bank National Association, as Master Trustee (the Master Trustee). The Company and its affiliate, Tuscan Gardens of Venetia Bay Management Company, LLC (TGVB Management), are the Members of the Obligated Group.

The Master Indenture was entered into for the purpose of providing the issuance of obligations by Members of the Obligated Group (Project Obligations) for acquiring, constructing, developing, furnishing and equipping a congregate senior living community, composed of 136 units, which includes 78 assisted living units comprising 90 beds and 58 memory care units, and related common areas on property located at 841 Venetia Bay Boulevard, in the City of Venice, Florida in Sarasota County, Florida (the Project).

Construction of the Project began in May 2015. The Project's building received its Certificate of Occupancy and was considered completed on October 12, 2016. The first resident moved into the building on November 3, 2016.

Revenue for the second quarter of 2017 is less than budget due to a slow fill up rate in the memory care portion of the community. The budget was based 52 units in assisted living and 32 units in memory care for a total of 84 units. The actual units filled in assisted living was 43 and 10 units filled in memory care.. In addition to the first person residents in each unit there were 10 second residents in assisted living portion for a total resident count of 63.

Wages and Benefits were below budget due to the actual occupancy less than budget. As more residents move in the appropriate staff level will be maintained.

The revenue for the first 6 months of the year was less than budget due to occupancy for the  $1^{st}$  and  $2^{nd}$  quarter below budget.

Wages and benefits were lower than budget due to the correlation between occupancy and the number of employees.

Marketing expenses are higher than budget due to referral fees paid to referral agencies. Referral fees was not a budgeted item.

Our loan covenant test for the second quarter of 2017 required 50 units to be occupied, and we have actually rented 53 units as of June 30, 2017, therefore we are in compliance with the Occupancy test.

Occupancy Qtr:	Date	Unit Percentage Occupancy Requirement	Required Unit Census	Actual Unit Census	Covenant Test Met (Yes/No)
2	6/30/17	37%	50	53	Yes

Census at 06/30/17	
AL - First Persons MC - First	43
Persons	10
	53

## **Total Units**

AL	78
MC	58_
	136