

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

FINANCIAL STATEMENTS

December 31, 2016 and 2015



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Memphis and Shelby County Sports Authority, Inc.

Board Members and Counsel

December 31, 2016

Board Members

Forrest B. Artz, Chairman
Jim Dugger, Vice Chairman
Lang Wiseman, Secretary/Treasurer
Dr. James "Bo" Adams
Nisha Powers
Frank Childress, Jr.
Valerie Morris
Mark Rosenberg
Will Thompson

Counsel

Bruce Brooke
Memphis, TN 38103

INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Watkins Uiberall, PLLC
Memphis, TN

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Memphis and Shelby County Sports Authority, Inc.
Memphis, Tennessee

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and the major fund of the Memphis and Shelby County Sports Authority, Inc. (the Authority), a jointly governed organization of Shelby County and the City of Memphis, Tennessee, as of and for the years ended December 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the Authority, as of December 31, 2016 and 2015, and the respective changes in financial position for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Management has omitted the management's discussion and analysis and budgetary comparison information that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Authority's basic financial statements. The introductory section is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated June 9, 2017, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.



Memphis, Tennessee
June 9, 2017

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

STATEMENTS OF NET POSITION

December 31, 2016 and 2015

	2016	2015
ASSETS		
Restricted assets:		
Cash and cash equivalents	\$ 44,045,395	\$ 41,108,173
Due from other governments	4,711,620	1,493,049
Interest receivable	11,737	1,628
Investments	18,333,867	18,360,019
Total assets	<u>67,102,619</u>	<u>60,962,869</u>
LIABILITIES		
Accounts payable	1,699	4,580
Accrued interest	1,661,887	1,705,279
Long-term liabilities:		
Due within one year	10,285,000	5,555,000
Due in excess of one year (net of unamortized discounts and premium on debt)	<u>179,162,142</u>	<u>188,689,354</u>
Total liabilities	<u>191,110,728</u>	<u>195,954,213</u>
NET POSITION		
Restricted for:		
Debt service	62,974,055	54,083,877
Arena construction	4,126,865	6,874,412
Unrestricted	<u>(191,109,029)</u>	<u>(195,949,633)</u>
Total net position	<u>\$ (124,008,109)</u>	<u>\$ (134,991,344)</u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2016

Functions/Programs	Expenses	Program Revenues	Net (Expenses)
			Revenues and Changes in Net Position
		Charges for Service	Total
Primary government			
Governmental activities:			
Professional fees and licenses	\$ 89,783	\$ -	\$ (89,783)
Payment from capital improvement reserve fund	2,747,547	-	(2,747,547)
Bank and trust fees	17,645	-	(17,645)
Interest and expenses on debt	10,275,012	-	(10,275,012)
Amortization of bond premiums, discounts, and accretion	671,060	-	(671,060)
	<u>\$ 13,801,047</u>	<u>\$ -</u>	<u>(13,801,047)</u>
General revenues:			
Miscellaneous			18,733
Net investment income			1,116,733
Car rental tax			2,256,546
Sales tax			4,990,039
Hotel/Motel tax			12,690,918
Seat rental fees			1,211,313
Payments in lieu of tax			2,500,000
Total revenues			<u>24,784,282</u>
Change in net position			10,983,235
Net position - beginning			<u>(134,991,344)</u>
Net position - ending			<u>\$ (124,008,109)</u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2015

Functions/Programs	Expenses	Program Revenues	Net (Expenses) Revenues and Changes in Net Position
		Charges for Service	Total
Primary government			
Governmental activities:			
Professional fees and licenses	\$ 25,815	\$ -	\$ (25,815)
Bank and trust fees	14,820	-	(14,820)
Interest and expenses on debt	10,969,484	-	(10,969,484)
Amortization of bond and swap costs	671,060	-	(671,060)
	<u>\$ 11,681,179</u>	<u>\$ -</u>	<u>(11,681,179)</u>
General revenues:			
Amortization for prior swap proceeds			56,522
Net investment income			3,011,814
Car rental tax			1,964,380
Sales tax			4,653,038
Hotel/Motel tax			8,155,563
Seat rental fees			1,159,946
Payments in lieu of tax			2,500,000
Total revenues			<u>21,501,263</u>
Change in net position			9,820,084
Net position - beginning			<u>(144,811,428)</u>
Net position - ending			<u>\$ (134,991,344)</u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

BALANCE SHEETS – GOVERNMENTAL FUNDS

December 31, 2016 and 2015

	<u>2016</u>	<u>2015</u>
ASSETS		
Restricted assets:		
Cash and cash equivalents	\$ 44,045,395	\$ 41,108,173
Due from other governments	4,711,620	1,493,049
Interest receivable	11,737	1,628
Investments	18,333,867	18,360,019
Total assets	<u>\$ 67,102,619</u>	<u>\$ 60,962,869</u>
LIABILITIES		
Accounts payable	\$ 1,699	\$ 4,580
DEFERRED INFLOWS OF RESOURCES		
Unavailable revenue - rental car and hotel/motel taxes	2,733,287	161,574
FUND BALANCE		
Restricted	<u>64,367,633</u>	<u>60,796,715</u>
Total liabilities, deferred inflows of resources, and fund balance	<u>\$ 67,102,619</u>	<u>\$ 60,962,869</u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

**RECONCILIATIONS OF THE BALANCE SHEETS OF
GOVERNMENTAL FUNDS TO THE STATEMENTS OF NET POSITION**

December 31, 2016 and 2015

	<u>2016</u>	<u>2015</u>
Amounts reported for governmental activities in the statement of net position are different because:		
Total governmental fund balance	\$ 64,367,633	\$ 60,796,715
Receivables not available to pay for current expenditures and, therefore, are deferred inflows of resources in the funds.	2,733,287	161,574
Long-term liabilities, including bonds payable, are not due and payable the current period and, therefore, are not reported in the funds.	(196,738,483)	(202,485,305)
Payables, such as accrued and accreted interest, are not due and payable in the current period, and therefore are not reported in the funds.	(6,878,348)	(6,643,192)
Unamortized bond discount and premium is expensed in the fund statements and recorded as a liability in the statement of net position.	<u>12,507,802</u>	<u>13,178,864</u>
Net position of governmental activities	<u><u>\$ (124,008,109)</u></u>	<u><u>\$ (134,991,344)</u></u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

**STATEMENTS OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE –
GOVERNMENTAL FUNDS**

For the Years Ended December 31, 2016 and 2015

	<u>2016</u>	<u>2015</u>
REVENUES		
General revenues:		
Taxes and seat rentals	\$ 21,077,103	\$ 18,417,351
Net investment income	1,116,733	1,400,944
Other revenue	18,733	-
	<u>22,212,569</u>	<u>19,818,295</u>
EXPENDITURES		
Current:		
Professional fees	89,783	25,815
Payment from capital improvement reserve fund	2,747,547	-
Bank and trust fees	17,645	14,820
Debt service:		
Principal and refunding	5,555,000	5,530,000
Interest	10,231,676	10,499,673
Total expenditures	<u>18,641,651</u>	<u>16,070,308</u>
Net change in fund balance	3,570,918	3,747,987
Fund balance - beginning of the year	<u>60,796,715</u>	<u>57,048,728</u>
Fund balance - end of the year	<u><u>\$ 64,367,633</u></u>	<u><u>\$ 60,796,715</u></u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

**RECONCILIATIONS OF THE STATEMENTS OF REVENUES, EXPENDITURES AND
CHANGES IN FUND BALANCE OF GOVERNMENTAL FUNDS
TO THE STATEMENTS OF ACTIVITIES**

For the Years Ended December 31, 2016 and 2015

	<u>2016</u>	<u>2015</u>
Amounts reported for the governmental activities in the statement of net position are different because:		
Net change in fund balance - total governmental funds	\$ 3,570,918	\$ 3,747,987
Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds.	2,571,713	15,576
The repayment of long-term debt uses current financial resources of governmental funds. These transactions do not have any effect on net position. Also, governmental funds report the effect of premiums, discounts and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities. This amount is the net effect of these differences in the treatment of long-term debt and related items.	4,883,940	4,858,940
Interest is reported as an expenditure when due in the governmental funds, but it is accrued on outstanding debt on the statement of activities.	(43,336)	(469,811)
Swap proceeds are reported as revenue in the statement of activities but do not provide current financial resources and therefore are not reported as revenues in the funds.	<u>-</u>	<u>1,667,392</u>
Change in net position of governmental activities	<u>\$ 10,983,235</u>	<u>\$ 9,820,084</u>

The accompanying notes are an integral part of the financial statements

**MEMPHIS AND SHELBY COUNTY
SPORTS AUTHORITY, INC.**

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016 and 2015

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Memphis and Shelby County Sports Authority, Inc. (the Authority) is a jointly governed organization of Shelby County and the City of Memphis, Tennessee. The Authority was chartered in 1997 under Tennessee Code Annotated 7-67-101 the "Sports Authority Act of 1993". The Authority was established to promote community development through sporting events. The Authority is deemed a government entity for financial reporting purposes.

B. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The fund financial statements of the Authority are presented as a general fund, which is in the governmental fund category.

The accompanying fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. The Authority has determined a period of availability of sixty days after the end of the current fiscal period. Expenditures are recorded when the related liability is incurred, as under accrual accounting. However, debt service expenditures are recorded only when payment is due.

The most significant source of income is restricted for debt service payments. The County, City, and State have pledged various sources of revenue for repayment of the Bonds (described in Note 3C). The proceeds are deposited directly with the bond trustee and are reflected as restricted revenue on the Authority's books.

The Authority does not adopt a budget.

C. Assets, liabilities, and fund balance

Deposits and investments

State statutes imply that the Authority must invest in the same type of investments allowed by the County and City, such as, certificates of deposits, obligations of the U.S. Treasury, agencies and instrumentalities, obligations by the U.S. governments or its agencies, repurchase agreements, as approved by the state director of local finance, and the state's local government investment pool. The invested funds must comply with Tennessee Code Annotated 5-8-301. The statute requires invested funds to be collateralized in accordance with state law.

Restricted cash and investments

Cash and investments representing the proceeds of the Authority's Senior Bonds (as defined herein) and any debt service collections have been classified as restricted in the financial statements. These funds represent monies legally restricted for the construction of the project (described in Note 3C) and debt service of the Bonds.

Capital assets

The Authority has not adopted a capitalization policy for the recording of capital assets. The Authority does not hold title to any real estate and at present does not have ownership of any other capital assets.

Deferred outflows of resources

In addition to assets, the statement of net position and the governmental funds balance sheet includes a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period and so is not recognized as an outflow of resources (expenditure) until then.

Deferred inflows of resources

In addition to liabilities, the statement of net position and the governmental funds balance sheet reports a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an increase to net position that applies to a future period and is not recognized as an inflow of resources (revenue) until that time.

Net position and fund balance

The Authority reports fund balance in its governmental funds in the classifications prescribed by GASB Statement 54. By doing so, the Authority reflects the amount to which they are "bound to honor constraints on the specific purposes for which amounts in the fund can be spent." Of the five categories allowed by GASB Statement 54, the Authority reports only one of these components in the 2016 and 2015 fiscal years, which is Restricted. Government-wide financial statements report net position in two categories 1) Unrestricted and 2) Restricted for arena construction and debt service.

Application of restricted funds

The Authority has elected to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

Comparability and consistency

The Authority has chosen to present comparative statements for the fiscal years ended December 31, 2016 and 2015.

NOTE 2 – RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

A. Explanation of certain differences between the governmental fund balance sheet and the government-wide statement of net position.

The governmental fund balance sheet includes reconciliation between fund balance – governmental funds and net position – governmental activities as reported in the government-wide statement of net position. One element of that reconciliation explains that “unamortized bond discount and premium is expensed in the fund statements and recorded as a liability in the statement of net position.” The details of the \$12,507,802 and \$13,178,864 for the fiscal years ending December 31, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Discount on bonds issued	\$ 13,568,597	\$ 14,614,057
Premium on bonds issued	<u>(1,060,795)</u>	<u>(1,435,193)</u>
Net adjustment to increase net change in fund balance - total governmental funds to arrive at change in net position of governmental activities	<u><u>\$ 12,507,802</u></u>	<u><u>\$ 13,178,864</u></u>

B. Explanation of certain differences between the governmental fund statement of revenues, expenditures, and changes in fund balances and the government – wide statement of activities.

The governmental fund statement of revenues, expenditures, and changes in fund balances includes a reconciliation between net changes in fund balances – total governmental funds and changes in net position of governmental activities as reported in the government –wide statement of activities. One element of that reconciliation explains that “the repayment of long-term debt uses current financial resources of governmental funds. These transactions do not have any effect on net position. Also, governmental funds report the effect of issuance costs, premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities.” The detail of the \$4,883,940 and \$4,858,940 difference for the fiscal years ending December 31, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Amortization of bond premiums, discounts, and accretion	\$ (671,060)	\$ (671,060)
Principal repayments of general obligation debt	<u>5,555,000</u>	<u>5,530,000</u>
Net adjustment to increase net change in fund balance - total governmental funds to arrive at change in net position of governmental activities	<u><u>\$ 4,883,940</u></u>	<u><u>\$ 4,858,940</u></u>

Another element of that reconciliation states that “revenues in the statement of activities that do not provide current financial resources are not reported as revenue in the funds.” The details of the \$2,571,713 and \$15,576 difference for the fiscal years ending December 31, 2016 and 2015 are as follows:

	2016
Car rental tax received in March 2017	\$ 189,176
Car rental tax received in March 2016	(161,574)
Hotel/motel tax received in April 2017	2,544,111
Net adjustment to increase net change in fund balances total governmental funds to arrive at change in net position of governmental activities	<u>\$ 2,571,713</u>
	2015
Car rental tax received in March 2016	\$ 161,574
Car rental tax received in March 2015	(145,998)
Net adjustment to increase net change in fund balances total governmental funds to arrive at change in net position of governmental activities	<u>\$ 15,576</u>

NOTE 3 – DETAILED NOTES ON ALL FUNDS

A. Deposits and Investments

As of December 31, 2016 and 2015, the Authority had \$500,791 and \$499,582, respectively, held in an interest bearing money market account. As of December 31, 2016 and 2015 the Authority had \$43,544,604 and \$40,608,591, respectively, held in interest bearing short-term investment accounts, consisting of pooled treasury securities. The Authority had no cash deposits as of December 31, 2016 and 2015.

The Authority has implemented GASB Statement No. 40, "Deposit and Investment Risk Disclosures" for financial reporting of deposit and investment risks.

The Authority entered into a forward delivery agreement with Wachovia Bank dated June 11, 2002 concerning the investment of amounts in the Debt Service Reserve fund. This agreement, which matures November 1, 2029, provides for the delivery of securities valued at an amount of \$18,579,989 and a guaranteed investment rate of 6.022%.

At December 31, 2016 and 2015, investments of the Authority consisted of the following:

	2016		2015	
	Weighted Average Maturity (Months)	Fair Value	Weighted Average Maturity (Months)	Fair Value
Commercial Paper	4	\$ 18,333,867	4	\$ 18,360,019

GAAP establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under GAAP are described below:

- Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities the Authority has the ability to access.
- Level 2 – Inputs (other than quoted prices within Level 1) such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or other inputs that can be corroborated by observable market data.
- Level 3 – Inputs which are unobservable for the asset or liability and rely on management's own assumptions that market participants would use in pricing the asset or liability.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. In determining fair value, the Authority utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2016.

Commercial paper: valued based on the investments relationship to benchmark quoted prices.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Authority believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at reporting date.

The Authority's investment in commercial paper is classified as Level 2.

Interest rate risk

As a means of limiting its exposure to fair value losses arising from interest rate risks, the Authority generally limits its investments to those with maturities of one year or less. The Authority's investment portfolio did not experience any significant fluctuations in fair value during the year.

Custodial credit risk

The Authority's policies limit deposits and investments to those instruments allowed by applicable state laws and described in Note 1 – State statute requires that all deposits with financial institutions must be collateralized by securities whose market value is equal to 105% of the value of uninsured deposits. The deposits must be collateralized by federal depository insurance or the Tennessee Bank Collateral Pool, by collateral held by the Authority's agent in the Authority's name, or by the Federal Reserve Banks acting as third party agents. State statutes also authorize the Authority to invest in bonds, notes or treasury bills of the United States or any of its agencies, certificates of deposit at Tennessee state chartered banks and savings and loan associations and federally chartered banks and savings and loan associations, repurchase agreements utilizing obligations of the United States or its agencies as the underlying securities, the state pooled investment fund, and mutual funds. Statutes also require that securities underlying repurchase agreements must have a market value at least equal to the amount of funds invested in the repurchase transaction. As of December 31, 2016 and 2015, all bank deposits were fully collateralized or insured.

Credit risk

The Authority's policies are designed to maximize investment earnings, while protecting the security of principal and providing adequate liquidity, in accordance with all applicable state laws. At December 31, 2016 and 2015, the Authority's investments in commercial paper are rated P-1 by Moody's and A 1 by Standard and Poor's.

Investment activity

Investment activity is reported as a net amount in the financial statements, but is made up of the following components:

	2016	2015
Interest and dividend income	\$ 96,813	\$ 1,058,444
Investment income	1,046,389	1,990,870
Investment related expenses	(26,469)	(37,500)
Total investment income	<u>\$ 1,116,733</u>	<u>\$ 3,011,814</u>

B. Capital assets

The capital assets purchased by Memphis and Shelby County Sports Authority, Inc. are recorded as expenditures at the time of purchase; consequently, no fixed assets are included in their fund financial statements. The ownership and title to the arena was conveyed to the Memphis and Shelby County Public Building Authority, therefore, the asset is reflected in the books and records of the Public Building Authority.

C. Long-term Debt

2002 Bond Issue

The Authority issued revenue bonds on May 29, 2002. The bonds were issued as the Memphis and Shelby County Sports Authority, Inc. Revenue Bonds, 2002 Series A (Memphis Arena Project) in the aggregate principal amount of \$113,325,000 and The Memphis and Shelby County Sports Authority, Inc., Revenue Bonds, 2002 Series B (Memphis Arena Project) in the aggregate principal amount of \$88,965,000, collectively referred to the "2002 Senior Bonds". The 2002 Senior Bonds were issued to provide funds to: a) pay a portion of the costs of the constructing, acquiring, erecting, extending, improving, equipping, renovating and repairing an arena facility b) pay the costs of acquiring a site or sites necessary and convenient for the Arena and demolishing the structures on the Arena site, c) pay any architectural, engineering, legal and consulting costs incident thereto, including start-up and other capitalized costs, d) initially fund a Debt Service Reserve Fund and other reserve funds and e) pay related costs of issuance, collectively, the uses referred to as ("the Project").

The 2002 Senior Bonds were issued under the Sports Authority Act of 1993, Tennessee Code Annotated, Section 7-67-101 et seq., and applicable provisions of Title 9, Chapter 21, Tennessee Code Annotated (the "Act"), and were issued pursuant to a Trust Indenture dated as of May 1, 2002 (the "Indenture") between the Authority and Wachovia Bank, National Association, as trustee (now, U.S. Bank) (the "Trustee").

In conjunction with the 2002 Senior Bonds, subordinated bonds were issued as part of the financing package. Those bonds are referred to as: 2002 Series C Subordinate Lien Revenue Bonds, with an original principal amount of \$18,535,000, 2002 Series D Junior Subordinate Lien Revenue Bonds, with an original principal amount of \$2,699,414 and, 2002 Series E Junior Subordinate Lien Revenue Bonds, with an original principal amount of \$1,300,891, collectively referred to as the "Subordinate Bonds". The Subordinate Bonds are supported by a lien on the Seat Use Fees, Sales Tax Rebate and Car Rental Taxes subject and subordinate to the first and prior lien of the 2002 Senior Bonds on such Revenues. On December 15, 2003, the Authority redeemed a portion of the 2002 Series E Junior Subordinate Lien Revenue Bonds. The Bonds that were redeemed reduced the original principal amount to \$1,109,068 and interest on the redeemed Bonds ceased to accrue interest.

Advance Refunding (2007)

On April 3, 2007, the Authority issued Refunding Revenue Bonds. The bonds issued are referred to as the Memphis and Shelby County Sports Authority, Inc. Variable Rate Demand Revenue Refunding Bonds, 2007 Series A (Memphis Arena Project) in the aggregate principal amount of \$69,150,000; The Memphis and Shelby County Sports Authority, Inc. Variable Rate Demand Revenue Refunding Bonds, 2007 Series B (Memphis Arena Project) in the aggregate principal amount of \$60,725,000, collectively referred to as the "2007 Variable Rate Bonds"; The Memphis and Shelby County Sports Authority, Inc. Revenue Refunding Bonds, 2007 Series C (Memphis Arena Project) in the aggregate principal amount of \$28,935,000 and The Memphis and Shelby County Sports Authority, Inc. Revenue Refunding Bonds, 2007 Series D (Memphis Arena Project) in the aggregate principal amount of \$28,525,000, collectively referred as the "2007 Fixed Rate Bonds". The 2007 Fixed Rate Bonds have interest rates ranging from 4.00% to 5.00%. The 2007 Variable Rate Bonds and the 2007 Fixed Rate Bonds collectively are referred as the "2007 Refunding Bonds". The Refunding Bonds were issued to advance refund a portion of the certain series of the Authority's 2002 Senior Bonds. The 2007 Refunding Bonds were issued on a parity and secured by an equal charge and lien on the Trust Estate along with all non-refunded 2002 Senior Bonds.

The Authority used the net proceeds along with other resources to purchase U.S. government securities. These securities were deposited in an irrevocable trust to provide for all future debt service on the refunded portion of the 2002 Senior Bonds. As a result, that portion of the 2002 Senior Bonds has been considered defeased, and the Authority has removed the liability from its accounts.

The 2007 Variable Rate Bonds were refunded on July 9, 2009.

Advance Refunding (2009)

On July 9, 2009, the Authority issued Refunding Revenue Bonds. The bonds issued are referred to as the Memphis and Shelby County Sports Authority, Inc. Revenue Refunding Bonds, 2009 Series A (Memphis Arena Project) in the aggregate principal amount of \$69,150,000; The Memphis and Shelby County Sports Authority, Inc. Revenue Refunding Bonds, 2009 Series B (Memphis Arena Project) in the original aggregate principal amount of \$75,700,000 collectively referred as the "Series 2009 Senior Refunding Bonds". The Series 2009 Senior Refunding Bonds have interest rates ranging from 4.875% to 5.50%. The Series 2009 Senior Refunding Bonds were issued to refund all of the outstanding principal balance of the Authority's 2007 Variable Rate Bonds, to pay all or a portion of termination payments in connection with the termination of certain interest rate swaps related to the 2007 Variable Rate Bonds, to fund a deposit to the Debt Service Reserve Fund, and to pay related costs of issuance.

The 2002 Senior Bonds, the 2007 Fixed Rate Bonds and the 2009 Senior Refunding Revenue Bonds are referred to as "the Senior Bonds".

Pursuant to the Interlocal Agreement, the City and the County have agreed to replenish the Debt Service Reserve Fund in the event that a draw is required to make a debt service payment on the Senior Bonds.

The Senior Bonds will be repaid by the following revenue sources:

Seat Rental Fees

Seat rental fees for all paid events are to be paid to the City and the County at a rate of \$1.15 per seat sold. The City and County have in turn pledged that revenue to the payment of the Senior Bonds until paid in full.

Sales Tax Rebate

The state is obligated by law to remit state and local sales taxes (except that portion designated for education (.5%) paid on sale of admissions, sale of concessions, and sale of NBA franchise goods and products. This obligation was effective for 30 years beginning October 1, 2001.

Car Rental Taxes

The County has pledged certain Car Rental Taxes to the repayment of the Senior Bonds until they are paid in full.

City-wide Hotel/Motel Tax

The City has pledged the 1.75% Room Occupancy Tax to pay debt service on the Senior Bonds.

County-wide Hotel/Motel Tax

The County agrees to pay over to the Authority, for the benefit of the holders of the Bonds, an amount to be paid from County Hotel/Motel Tax Revenues as detailed in the indenture.

Memphis Light, Gas, & Water Division Payment in Lieu of Tax

The City has pledged in lieu of tax payments received from the City's Water Division of MLGW of \$2,500,000 annually until the end of 2028.

In 2016 and 2015, non-recurring excess accumulated hotel motel taxes which may only be used for debt service in the amount of \$4,300,000 and \$2,000,000, respectively, were received from the County.

Revenue bond debt service requirements to maturity are as follows:

	2016	2015
<u>Bonds Payable:</u>		
The Authority issued \$18,535,000 of 2002 Series C Revenue Bonds in May of 2002.	\$ 15,285,000	\$ 15,285,000
The bonds mature in 2031 with interest paid annually at 5.00%		
 The Authority issued \$2,699,415 of 2002 Series D Revenue Bonds in May of 2002. The bonds mature in 2031 with interest paid at maturity at 6.00%	 2,699,414	 2,699,414
 The Authority issued \$1,300,891 of 2002 Series E Revenue Bonds in May of 2002. The bonds mature in 2034 with interest paid at maturity at 6.00%	 1,109,068	 1,300,891
 The Authority issued \$69,150,000 of 2009 Series A Revenue Bonds in July of 2009. The bonds mature serially with interest from 4.875% to 5.3755%	 69,150,000	 69,150,000
The Authority issued \$75,700,000 of 2009 Series B Revenue Bonds in July of 2009. The bonds mature serially with interest from 5.000% to 5.620%	75,700,000	75,700,000
 The Authority issued \$28,935,000 of 2007 Series C Revenue Bonds in April of 2007. The bonds mature serially with interest at 5%	 15,340,000	 19,155,000
 The Authority issued \$28,525,000 of 2007 Series D Revenue Bonds in April of 2007. The bonds mature serially with interest from 4% to 5%	 17,455,000	 19,195,000
	<u>\$ 196,738,482</u>	<u>\$ 202,485,305</u>

Year ending December 31,	Principal	Interest
2017	\$ 10,285,000	\$ 9,971,325
2018	10,730,000	9,464,725
2019	11,780,000	8,928,225
2020	12,775,000	8,339,225
2021	13,290,000	7,673,819
2022-2026	65,395,000	28,353,931
2027-2031	71,374,414	22,485,135
2032-2034	1,109,068	6,175,932
	<u>\$ 196,738,482</u>	<u>\$ 101,392,317</u>

Changes in long-term liabilities are as follows:

	2016				
	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Revenue bonds	\$ 202,485,305	\$ -	\$ (5,746,823)	\$ 196,738,482	\$ 10,285,000
Accreted interest	4,937,913	278,551	-	5,216,464	-
Net discount, premium and accretion of bonds issued	(13,178,864)	-	671,060	(12,507,804)	-
Total	<u>\$ 194,244,354</u>	<u>\$ 278,551</u>	<u>\$ (5,075,763)</u>	<u>\$ 189,447,142</u>	<u>\$ 10,285,000</u>

	2015				
	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Revenue bonds	\$ 208,015,305	\$ -	\$ (5,530,000)	\$ 202,485,305	\$ 5,555,000
Accreted interest	4,423,435	514,478	-	4,937,913	-
Net discount, premium and accretion of bonds issued	(13,849,924)	-	671,060	(13,178,864)	-
Swap proceeds	1,667,392	-	(1,667,392)	-	-
Total	<u>\$ 200,256,208</u>	<u>\$ 514,478</u>	<u>\$ (6,526,332)</u>	<u>\$ 194,244,354</u>	<u>\$ 5,555,000</u>

NOTE 4 – OTHER INFORMATION

A. Risk Management

The Authority is exposed to various risks related to general liability. Management deems those risks to be relatively insignificant. During the fiscal year ended December 31, 2016 and 2015, the Authority did not have any insurance to cover those risks, but it is covered by the general liability policy of Shelby County.

B. Risks and Uncertainties

As discussed more fully in footnote 3C Long-Term Debt, numerous revenue sources are used to finance the revenue bonds. These sources are sensitive to cyclical economic changes. The cyclical economic changes can impact the amount of revenue collected and remitted to the Authority by the City and County.

NOTE 5 – SUBSEQUENT EVENT

In April 2017, the Authority defeased the Series 2002 C Subordinate Bonds with a par amount of \$15,285,000 and accrued interest of \$318,437.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
Memphis and Shelby County Sports Authority, Inc.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and the major fund of the Memphis and Shelby County Sports Authority, Inc. (the Authority), a jointly governed organization of Shelby County and the City of Memphis, Tennessee, as of and for the years ended December 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated June 9, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance and other

matters with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance and other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Watkins Wilkerson, PLLC

Memphis, Tennessee
June 9, 2017