## City of Philadelphia, Pennsylvania (the "City")

## Filing of Annual Financial Information for Gas Works Revenue/ <br> Revenue Refunding Bonds (collectively the "Bonds") with an April 26th Annual Filing Deadline

Pursuant to the respective continuing disclosure agreements for the Bonds (collectively, the "CDAs"), the City hereby files updates of Tables 1 through 14 (except Table 3 and excluding any portion of a table not reflective of a full fiscal year) of the forepart of the related official statements for the Bonds (collectively, the "Official Statements"), as specified in Section 4.1(2)(iii)(A) of the respective CDAs.

The City, contemporaneously with this filing, is filing with the Municipal Securities Rulemaking Board (the "MSRB") via the Electronic Municipal Market Access system ("EMMA") the Comprehensive Annual Financial Report of the Philadelphia Gas Works ("PGW") for PGW's most recent fiscal year ended August 31, 2016, as specified in Section 4.1(2)(i) of the respective CDAs.

The City previously filed with the MSRB via EMMA the Comprehensive Annual Financial Report of the City for the City's most recent fiscal year ended June 30, 2016, as specified in Section 4.1(2)(ii) of the respective CDAs.

The City previously filed with the MSRB via EMMA and incorporated by reference with respect to the Bonds, one or more official statements for the City's general obligation bonds or enterprise fund revenue bonds or other City-related debt to update certain tables with respect to the City contained in Appendix C of the respective Official Statements, as specified in Section 4.1(2)(iii)(B) of the respective CDAs.

## Table 1

## QUALIFIED SWAPS \& EXCHANGE AGREEMENTS RELATED TO SENIOR 1998 ORDINANCE BONDS as of August 31, 2016

Related Senior 1998 Ordinance Bond
Series
Initial Notional Amount
Current Notional Amount ${ }^{(1)}$

Termination Date
Product

## Rate Paid by Provider

Rate Paid by City ${ }^{(2)}$
Provider

Net Present Value ${ }^{(3)}$
Credit Related Termination Events

| 8B | 8C | 8D | 8E |
| :---: | :---: | :---: | :---: |
| \$313,390,000 ${ }^{(7)}$ | \$50,000,000 | \$50,000,000 | \$50,000,000 |
| \$27,370,000 | \$27,225,000 | \$40,845,000 | \$27,370,000 |
| 8/1/2028 | 8/1/2028 | 8/1/2028 | 8/1/2028 |
| Fixed Rate Payer Swap 70\% 1-month LIBOR | Fixed Rate Payer Swap 70\% 1-month LIBOR | Fixed Rate Payer Swap 70\% 1-month LIBOR | Fixed Rate Payer Swap 70\% 1-month LIBOR |
| 3.6745\% | 3.6745\% | 3.6745\% | 3.6745\% |
| JPMorgan Chase Bank, N.A. ${ }^{(6)}$ | JPMorgan Chase Bank, N.A. ${ }^{(6)}$ | JPMorgan Chase Bank, N.A. ${ }^{(6)}$ | JPMorgan Chase Bank, N.A. ${ }^{(6)}$ |
| (\$7,164,431) | (\$7,126,389) | (\$10,691,369) | $(\$ 7,164,431)$ |
| For Provider: ${ }^{(4)}$ | For Provider: ${ }^{(4)}$ | For Provider: ${ }^{(4)}$ | For Provider: ${ }^{(4)}$ |
| For City: ${ }^{(5)}$ | For City: ${ }^{(5)}$ | For City: ${ }^{(5)}$ | For City: ${ }^{(5)}$ |

[^0]Table 2
VARIABLE RATE SENIOR ORDINANCE BONDS

## LETTERS OF CREDIT

| Related Series | Bonds Outstanding $(\$ 000 \text { omitted })^{(7)}$ | Issuer | Expiration Date | Counterparty Risk <br> Assessment <br> Term Ratings <br> (Moody's) ${ }^{(6)}$ | Issuer <br> Long Term and Short Term Ratings (S\&P) ${ }^{(6)}$ | Issuer <br> Long Term and Short Term Ratings (Fitch) ${ }^{(6)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $5 \mathrm{~A}-2^{(1)}$ | 30,000 | TD Bank ${ }^{(1)}$ | 12/21/2019 | A1(cr)/P-1(cr) | AA-/A-1+ | AA-/F1+ |
| $8 \mathrm{~B}^{(2)}$ | 27,370 | Wells Fargo ${ }^{(2)}$ | 8/1/2019 | Aa2(cr)/P-1(cr) | $\mathrm{AA}-{ }^{(8)} / \mathrm{A}-1+$ | $\mathrm{AA}^{(8)} / \mathrm{F} 1+$ |
| $8 \mathrm{C}^{(3)(9)}$ | 27,225 | Barclays ${ }^{(3)}$ | 8/1/2018 | A1(cr)/P-1(cr) | $\mathrm{A}^{(8)} / \mathrm{A}-2$ | A/F1 |
| $8 \mathrm{D}^{(4)(9)}$ | 40,845 | RBC ${ }^{(4)}$ | 8/1/2018 | Aa3(cr) ${ }^{(8)} / \mathrm{P}-1$ (cr) | $\mathrm{AA}-{ }^{(8)} / \mathrm{A}-1+$ | $\mathrm{AA}^{(8)} / \mathrm{F} 1+$ |
| $8 \mathrm{E}^{(5)(9)}$ | 50,260 | $\mathrm{PNC}^{(5)}$ | 8/1/2019 | A2(cr)/P-1(cr) | A/A-1 | A+/F1 |

${ }^{(1)}$ TD Bank, N.A ("TD Bank"). The City is required to repay the principal component of bank bonds in six semi-annual installments beginning on the letter of credit expiration date. The bank bond rate is a rate per annum equal to (a) during the period from the date of the Liquidity Advance to and including the 180th day thereafter, the greater of (i) the Base Rate and (ii) $5.00 \%$, and (b) during the period from the 181st day after the date of the Liquidity Advance to the Termination Date, the Term Loan Rate; provided, however, that from and after the occurrence and during the continuance of an Event of Default hereunder, Bank Rate means the Default Rate, and at no time will the Bank Rate exceed the Maximum Interest Rate. The Base Rate is a rate per annum equal to the higher of (a) the Wall Street Journal Prime Rate in effect on such day and (b) the sum of the Federal Funds Open Rate in effect on such day plus 100 basis points (1.00\%), not to exceed, in the case of either of clauses (a) and (b), the Maximum Interest Rate.
${ }^{(2)}$ Wells Fargo Bank, National Association ("Wells Fargo"). The City is required to repay the principal component of the purchase price of bank bonds, assuming the satisfaction of certain conditions, in 180 days after the related unreimbursed draw in four semi-annual installments, beginning 6 months after the term loan is made. In no event will the bank bond rate exceed the lessor of (a) twenty-five percent (25\%), and (b) the maximum lawful rate.
${ }^{(3)}$ Barclays Bank PLC ("Barclays"). The City is required to repay the principal component of the purchase price of bank bonds, assuming the satisfaction of certain conditions, in 10 equal quarterly installments beginning 6 months after the unreimbursed related draw. The bank bond rate is (i) for the first 90 days after Barclays has purchased the 1998 Ordinance Bonds, the "base rate" (as defined below), (ii) for days 91 through and including 180, the base rate plus (except for component (c) of the base rate) one percent (1.0\%), and (iii) on and after the 181 st day, the base rate plus (except for component (c) of the base rate) two percent ( $2.0 \%$ ). The "base rate" is the highest of (a) the prime rate publically announced by Barclays in New York city plus two and one-half of one percent (2.50\%), (b) the federal funds rate plus two and one-half of one percent ( $2.50 \%$ ), (c) one hundred fifty percent ( $150 \%$ ) of the yield on 30 -year United States Treasury bonds, and (d) eight percent ( $8.0 \%$ ). Notwithstanding the foregoing, immediately and automatically upon the occurrence of an event of default under the letter of credit, and during the continuation thereof, the bank bond rate shall be equal to the base rate plus two percent ( $2.0 \%$ ). In no event will the bank bond rate exceed the lessor of (a) twenty-five percent (25\%), and (b) the maximum lawful rate.
${ }^{(4)}$ Royal Bank of Canada ("RBC"). The City is required to repay the principal component of the purchase price of bank bonds, assuming the satisfaction of certain conditions, in 12 quarterly installments beginning on the date three months after the $90^{\text {th }}$ day following the related unreimbursed draw. The bank bond rate is (i) from the date that RBC has purchased the 1998 Ordinance Bonds to and including the $90^{\text {th }}$ day thereafter, the "base rate" (as defined below), and (ii) from and after the earlier of the 91 day following such purchase and the stated expiration date, the base rate plus two percent (2.00\%). The "base rate" is the highest of (a) the prime rate established by RBC, (b) the federal funds rate plus two percent ( $2.00 \%$ ), and (c) $8.50 \%$. Notwithstanding the foregoing, from and after the occurrence of an event of default under the letter of credit, but only so long as such event of default continues, bank bonds will bear interest at the base rate plus three percent (3.00\%). In no event will the bank bond rate exceed the lessor of (a) twenty-five percent (25\%), and (b) the maximum lawful rate.
${ }^{(5)}$ PNC Bank, National Association ("PNC"). The City is required to repay the principal component of the purchase price of bank bonds, assuming the satisfaction of certain conditions, in 10 equal semiannual installments payable in arrears beginning on the day that is 6 months after the date the term loan is made. Conversion to term loans is the earlier of 180 days after the purchase or the Letter of Credit expiration date. The bank bond rate is (i) for the first 180 days after PNC has purchased the 1998 Ordinance Bonds, the "base rate" (as defined below), and (ii) from and after the earlier of the $181^{\text {st }}$ day following such purchase and the termination date of the letter of credit, the base rate plus two percent $(2.00 \%)$. The "base rate" is the highest of (a) the prime rate publically announced by PNC effective in Pittsburg, Pennsylvania, (b) the sum of the federal funds rate plus three percent ( $3.00 \%$ ), and (c) seven and one half of one percent (7.50\%).
Notwithstanding the foregoing, from and after the occurrence and during the continuation of an event of default under the letter of credit, the bank rate shall be equal to the base rate plus three percent ( $3.0 \%$ ). In no event will the bank bond rate exceed the lessor of (a) twentyfive percent (25\%), and (b) the maximum lawful rate.
${ }^{(6)}$ All ratings reflect information from the respective rating agency's website as of January 31, 2017.
${ }^{(7)}$ As of January 31, 2017.
${ }^{(8)}$ As of January 31, 2017, the rating has been placed on negative credit watch.
${ }^{(9)}$ Notwithstanding the establishment of the bank bond rate, bank bonds shall bear interest at the greater of the applicable bank bond rate or the rate of interest borne by 1998 Ordinance Bonds of the applicable series that are not bank bonds.

Table 4

## AVERAGE RESIDENTIAL COSTS FOR ALL

## CUSTOMERS IN A FISCAL YEAR ${ }^{(1)(2)}$

|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Distribution Rate $^{(3)}$ | $\$ 554$ | $\$ 634$ | $\$ 658$ | $\$ 717$ | $\$ 682$ | $\$ 698$ | $\$ 785$ | $\$ 714$ | $\$ 726$ |
| Universal Service and Energy |  |  |  |  |  |  |  |  |  |
| Conservation Surcharge | 177 | 217 | 136 | 180 | 141 | 151 | 144 | 106 | 89 |
| Gas Cost Rate | 846 | 904 | 567 | 547 | 381 | 456 | 474 | 471 | 264 |
| Total | $\$ 1,577$ | $\$ 1,755$ | $\$ 1,361$ | $\$ 1,444$ | $\$ 1,204$ | $\$ 1,305$ | $\$ 1,403$ | $\$ 1,291$ | $\$ 1,079$ |

(1) Source: PGW's records.
${ }^{(2)}$ For general information regarding rates and other charges see "GAS SERVICE TARIFF AND RATES - Rates" within the City's Official Statement dated August 18, 2016, as supplemented on August 26, 2016 and filed with EMMA on August 26, 2016 (the "August 2016 OS").
${ }^{(3)}$ Includes the Restructuring and Consumer Education, Efficiency Cost Recovery, Other Post-Employment Benefits ("OPEB") and Distribution System Improvement Charge ("DSIC") surcharges.

Table 5
PERCENT OF GAS SALES ${ }^{(2)}$
BY CUSTOMER TYPE
THE FISCAL YEARS ENDED AUGUST 31 ${ }^{(1)}$

|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Residential | 81.1 | 79.8 | 78.9 | 78.4 | 78.0 |
| Commercial and Industrial | 17.2 | 17.7 | 18.6 | 19.1 | 19.3 |
| Authority | 1.7 | 2.5 | 2.5 | 2.5 | 2.7 |
| TOTAL | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

[^1]Table 6
NATURAL GAS COSTS FOR THE FISCAL
YEARS ENDED AUGUST 31 ${ }^{(1)}$

Natural Gas Costs (\$ thousands)
\% Increase (Decline) from Prior Fiscal Year
\% Natural Gas Utilization Increase (Decline) from Prior Fiscal Year Bcf ${ }^{(2)}$
\% Natural Gas Price Increase (Decrease)
Pipeline Demand Charges (\$ thousands)

Pipeline Refunds (\$ thousands)

[^2]| $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 146,515$ | $\$ 252,158$ | $\$ 304,040$ | $\$ 255,496$ | $\$ 233,709$ |


| $(41.9)$ | $19.1)$ | 9.3 |
| :--- | :--- | :--- | :--- | :--- |


| $(10.3)$ | $(2.4)$ | 2.8 | 7.2 | $(12.0)$ |
| ---: | ---: | ---: | ---: | ---: |
| $(42.8)$ | $(17.0)$ | 12.8 | $(6.3)$ | $(9.7)$ |
| $\$ 57,922$ | $\$ 57,868$ | $\$ 63,278$ | $\$ 65,158$ | $\$ 65,489$ |
| $\$ 23$ | $\$ 0$ | $\$ 4,442$ | $\$ 86$ | $\$ 10$ |

## Table 7

## operating revenues

HEAT AND NON-HEAT CUSTOMERS
FISCAL YEARS 2012 THROUGH $2016^{(1)(4)}$
(THOUSANDS OF U.S. DOLLARS)

## Firm non-hea

Interruptible gas sales
Billed non-heating
GCR ${ }^{(2)}$ non-heating adjustment
Total non-heating
Billed heating
GCR heating adjustment
Total billed heating
Weather normalization adjustment (WNA)
Total heating
Total gas sold
Firm transportation (FT) non-heat

## FT heating

WNA FT
Total heating FT
Total FT

| 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| \$ 20,765 | \$ 27,592 | \$30,324 | \$31,401 | \$ 33,282 |
| 346 | 3,672 | 9,068 | 4,703 | 3,338 |
| 21,111 | 31,264 | 39,392 | 36,104 | 36,620 |
| 762 | (511) | 218 | (841) | 434 |
| 21,873 | 30,753 | 39,610 | 35,263 | 37,054 |
| 454,852 | 630,286 | 660,942 | 605,761 | 519,950 |
| 17,424 | $(12,124)$ | 6,174 | $(12,407)$ | 4,244 |
| 472,276 | 618,162 | 667,116 | 593,354 | 524,194 |
| 39,021 | $(10,372)$ | $(11,810)$ | 8,060 | 44,016 |
| 511,297 | 607,790 | 655,306 | 601,414 | 568,210 |
| 533,170 | 638,543 | 694,916 | 636,677 | 605,264 |
| 4,518 | 4,953 | 5,671 | 5,194 | 3,861 |
| 22,789 | 22,468 | 23,330 | 19,665 | 14,037 |
| 2,458 | (374) | (488) | 331 | 1,412 |
| 25,247 | 22,094 | 22,842 | 19,996 | 15,449 |
| 29,765 | 27,047 | 28,513 | 25,190 | 19,310 |

Unbilled adjustment
GTS: transportation ${ }^{(3)}$
GTS (customer/customer choice)
GTS (supplier/customer choice)
GTS (firm supplier)
Total gas operating revenues

| $(1,830)$ | $(2,105)$ | 5 | 1,398 | $(6,201)$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1,231 | 1,253 | 1,173 | 1,050 | 1,086 |
| 8,784 | 10,285 | 10,278 | 9,372 | 478 |
| 11 | 11 | 11 | 985 |  |
| 1,217 | 994 | 1,242 | $\$ 73,138$ | $\$ 675,15$ |
| $\$ 572,348$ | $\$ 676,028$ |  | 803 |  |

[^3]Table 8
PGW DISCOUNTS AND
DEBT FORGIVENESS GRANTED TO CUSTOMER RESPONSIBILITY PROGRAM ("CRP")
PARTICIPANTS
(THOUSANDS OF U.S. DOLLARS)

Fiscal Year

2015
2014
2013
2012

Discounts to Participants
\$34,233
\$54,485
\$65,086
\$70,598
\$63,231

Debt Forgiveness
\$8,805
\$6,416
\$6,183
\$6,854
\$8,309

## Table 9

## PHILADELPHIA GAS WORKS CAPITAL EXPENDITURES* <br> (Thousands of U.S. Dollars)

|  | FISCAL YEARS ENDED AUGUST 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| Uses |  |  |  |  |  |  |  |  |  |  |
| Gas Processing | \$ | 1,726 |  | \$ 2,569 |  | \$ 5,350 |  | 3,095 |  | 3,675 |
| Distribution |  | 82,590 |  | 65,220 |  | 61,768 |  | 57,394 |  | 44,751 |
| Field Services |  | 6,383 |  | 6,055 |  | 5,393 |  | 3,727 |  | 3,441 |
| Fleet |  | 2,593 |  | 3,085 |  | 2,233 |  | 1,111 |  | 1,552 |
| Facilities |  | 2,643 |  | 4,177 |  | 7,646 |  | 2,440 |  | 1,675 |
| Information Services |  | 1,479 |  | 2,632 |  | 683 |  | 4,093 |  | 864 |
| Other Departments |  | 2,919 |  | 1,761 |  | 258 |  | 515 |  | 1,174 |
| Total Uses ${ }^{(1)}$ | \$ | 100,333 |  | 85,499 |  | \$ 83,331 |  | \$2,375 |  | 57,132 |
| Sources |  |  |  |  |  |  |  |  |  |  |
| Capital Fund Drawdowns |  | - |  | - |  | 33,294 |  | 45,018 |  | 34,044 |
| Restricted Fund |  | - |  | 10,000 |  | - |  | - |  | - |
| DSIC |  | 26,253 |  | 13,764 |  | 13,914 |  | 681 |  | - |
| TXCP ${ }^{(2)}$ |  | 41,000 |  | 30,000 |  | - |  | - |  | - |
| Internal Funds |  | 33,080 |  | 31,735 |  | 36,123 |  | 26,676 |  | 23,088 |
| Total Sources | \$ | 100,333 |  | 85,499 |  | \$ 83,331 |  | \$ 72,375 |  | 57,132 |

[^4]Table 10
CAPITAL BUDGET
FISCAL YEAR 2017 AND FORECAST 2018 THROUGH $2022^{(1)}$ (THOUSANDS OF U.S. DOLLARS)

|  | 2017 CAPITAL BUDGET | 2018-2022 <br> FORECAST | TOTAL 6 YEARS |
| :---: | :---: | :---: | :---: |
| GAS PROCESSING |  |  |  |
| Additions | \$ 178 | \$ 10,350 | \$ 10,528 |
| Replacements | 5,678 | 16,900 | 22,578 |
| TOTAL | \$ 5,856 | \$ 27,250 | \$ 33,106 |
| DISTRIBUTION |  |  |  |
| Additions | \$ 10,394 | \$ 55,672 | \$ 66,066 |
| Replacements | 82,296 | 440,765 | 523,061 |
| GROSS TOTAL | \$ 92,690 | \$496,437 | \$ 589,127 |
| FIELD SERVICES |  |  |  |
| Additions | \$ 1,786 | \$ 10,504 | \$ 12,290 |
| Replacements | 5,251 | 30,124 | 35,375 |
| GROSS TOTAL | \$ 7,037 | \$ 40,628 | \$ 47,665 |
| FLEET OPERATIONS |  |  |  |
| Additions | \$ 80 | \$ | \$ 80 |
| Replacements | 5,803 | 14,078 | 19,881 |
| GROSS TOTAL | \$ 5,883 | \$ 14,078 | \$ 19,961 |
| OTHER DEPARTMENTS |  |  |  |
| Additions | \$ 1,959 | \$ 2,190 | \$ 4,149 |
| Replacements | 4,825 | 8,851 | 13,676 |
| TOTAL | \$ 6,784 | \$ 11,041 | \$ 17,825 |
| TOTAL |  |  |  |
| Additions | \$ 14,397 | \$ 78,716 | \$ 93,113 |
| Replacements | 103,853 | 510,718 | 614,571 |
| GROSS TOTAL | \$ 118,250 | \$589,434 | \$ 707,684 |

[^5]
## Table 11

ACCOUNTS RECEIVABLE, RESERVE FOR BAD DEBT EXPENSE, NET WRITE-OFF EXPENSES, COLLECTION FACTORS AND REVENUE STATISTICS (THOUSANDS OF U.S. DOLLARS) ${ }^{(1)}$

|  | FISCAL YEAR ENDED AUGUST 31 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Actual } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Actual } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Actual } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Actual } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Actual } \\ 2012 \\ \hline \end{gathered}$ |  |
| Billed Gas Revenues ${ }^{(2)}$ | \$ | 555,741 | \$ | 690,767 | \$ | 729,741 | \$687,005 | \$ | 629,911 |
| Accounts Receivable |  | 147,599 |  | 188,882 |  | 208,806 | 203,326 |  | 179,754 |
| Less: Reserve for Bad Debt |  | $(74,286)$ |  | $(102,029)$ |  | $(107,349)$ | $(105,577)$ |  | $(97,757)$ |
| Net Accounts Receivable |  | 73,313 |  | 86,853 |  | 101,457 | 97,749 |  | 81,997 |
| Bad Debt Reserve/Accounts Receivable |  | 50.3\% |  | 54.0\% |  | 51.4\% | 51.9\% |  | 54.4\% |
| Net Write-Offs | \$ | 52,610 | \$ | 40,153 | \$ | 38,056 | \$ 29,028 | \$ | 38,401 |
| Receivable/Billed Gas Revenues |  | 26.56\% |  | 27.34\% |  | 28.60\% | 29.60\% |  | 28.50\% |
| Bad Debt | \$ | 27,133 | \$ | 34,833 | \$ | 38,848 | \$ 39,971 | \$ | 36,702 |
| Bad Debt/Billed Gas Revenues |  | 4.9\% |  | 5.0\% |  | 5.3\% | 5.8\% |  | 5.8\% |
| Bad Debt/Accounts Receivable |  | 18.4\% |  | 18.4\% |  | 18.6\% | 19.7\% |  | 20.4\% |
| Total Customer Receipts | \$ | 571,544 | \$ | 700,933 | \$ | 724,622 | \$657,125 | \$ | 633,497 |
| Total Customer Billings | \$ | 580,801 | \$ | 721,833 | \$ | 763,077 | \$715,196 | \$ | 655,711 |
| Collection Factor |  | 98.41\% |  | 97.10\% |  | 94.97\% | 91.88\% |  | 96.61\% |
| Five-Year Average Collection Factor (2012-2016) |  | 95.7\% |  |  |  |  |  |  |  |

[^6]Table 12
SELECTED OPERATING DATA
REGARDING CUSTOMERS AND GAS SALES ${ }^{(1)}$

|  | 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Summary of Customers At End Of Period |  |  |  |  |  |
| Residential | 474,115 | 475,561 | 471,706 | 472,066 | 471,272 |
| Industrial and Commercial: |  |  |  |  |  |
| Firm | 22,443 | 25,193 | 21,652 | 21,957 | 24,745 |
| Interruptible | 4 | 2 | 7 | 12 | 38 |
| Municipal and Philadelphia Housing Authority ("PHA") | 2 | 2 | 2 | 2 | 2 |
| Total Customers | 496,564 | 500,758 | 493,367 | 494,037 | 496,057 |
| Gas Sales by Classification (Mmcf) ${ }^{(2)}$ |  |  |  |  |  |
| Residential: |  |  |  |  |  |
| Heating | 30,180 | 38,523 | 38,635 | 35,193 | 29,476 |
| Non-Heating | 426 | 503 | 529 | 559 | 585 |
| Industrial and Commercial: |  |  |  |  |  |
| Firm | 7,078 | 9,390 | 9,370 | 8,994 | 8,284 |
| Interruptible | 38 | 514 | 1,096 | 890 | 192 |
| Other (FT) | 4,123 | 4,294 | 4,087 | 3,427 | 2,483 |
| Total Gas Sales \& Transport | 41,845 | 53,224 | 53,717 | 49,063 | 41,020 |
| Average Monthly Usage of |  |  |  |  |  |
| Residential Customers (Mcf) ${ }^{(3)}$ : |  |  |  |  |  |
| Heating | 5.6 | 7.1 | 7.3 | 6.7 | 5.6 |
| Non-Heating | 1.7 | 1.8 | 1.8 | 1.7 | 1.7 |
| Average Monthly Bill of Residential Customers: |  |  |  |  |  |
| Heating \$ | \$86.50 | \$107.48 | \$114.99 | \$109.97 | \$99.92 |
| Non-Heating \$ | \$31.26 | \$37.87 | \$38.37 | \$37.36 | \$35.66 |
| Degree Days | 3,356 | 4,444 | 4,405 | 3,889 | 3,037 |
| Normal Degree Days | 4,237 | 4,256 | 4,268 | 4,332 | 4,360 |
|  | 79\% | 104\% | 103\% | 90\% | 70\% |
| Maximum 24-Hour Sendout (Mcf) | 583,377 | 645,370 | 607,062 | 542,095 | 466,478 |
| Peak-day Avg. Temperature (Degrees) | 16 | 11 | 13 | 21 | 24 |

[^7]Table 13
SUMMARY OF STATEMENTS OF REVENUES AND EXPENSES (Thousands of U.S. Dollars)

Operating revenues:
Gas revenues:
Nonheating
Gas transport service
Heating
Total gas revenues
Appliance and other revenues
Other operating revenues
Total operating revenues
Operating expenses:
Natural gas
Gas processing
Field services
Collection and account management
Provision for uncollectible accounts
Provision for unco
Customer services
Marketing
Administrative and general
Pensions
Other post employment benefits
Taxes
Total operating expenses before depreciation

## Depreciation

Less depreciation expense included in operating expenses above Net depreciation
Total operating expenses
Operating income
Interest and other income
Income before interest expense
Interest expense:
Long-term debt
Other
Allowance for funds used during construction
Total interest expense
Excess of revenues over expenses prior to City Payment
Distribution to the City of Philadelphia
Excess of revenues over expenses
Net position, beginning of the year
Net position, end of the year

FISCAL YEARS ENDED AUGUST $31{ }^{(1)(2)}$

| 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| \$21,873 | \$30,753 | \$39,610 | \$35,262 | \$37,054 |
| 41,008 | 39,588 | 41,217 | 37,078 | 29,324 |
| 509,467 | 605,686 | 655,311 | 602,814 | 562,009 |
| 572,348 | 676,027 | 736,138 | 675,154 | 628,387 |
| 7,961 | 8,727 | 8,317 | 8,333 | 8,240 |
| 10,928 | 12,493 | 14,681 | 9,984 | 8,356 |
| 591,237 | 697,247 | 759,136 | 693,471 | 644,983 |
| 146,524 | 252,169 | 304,051 | 255,501 | 233,713 |
| 17,948 | 18,180 | 19,637 | 17,592 | 15,640 |
| 36,277 | 36,874 | 37,577 | 34,926 | 33,883 |
| 37,173 | 38,629 | 36,929 | 30,259 | 27,750 |
| 10,913 | 11,192 | 11,273 | 11,297 | 11,491 |
| 27,133 | 34,833 | 38,848 | 39,971 | 36,702 |
| 12,432 | 12,262 | 11,187 | 11,102 | 11,946 |
| 3,671 | 6,956 | 7,783 | 6,789 | 6,664 |
| 99,652 | 93,347 | 85,872 | 78,206 | 81,161 |
| 62,336 | 43,748 | 27,214 | 23,614 | 23,972 |
| 9,929 | 6,726 | 11,228 | 16,492 | 20,119 |
| 7,521 | 7,823 | 7,687 | 7,220 | 7,122 |
| 471,509 | 562,739 | 599,286 | 532,969 | 510,163 |
| 51,679 | 49,371 | 47,428 | 45,912 | 45,045 |
| 6,231 | 5,584 | 5,771 | 4,870 | 4,870 |
| 45,448 | 43,787 | 41,657 | 41,042 | 40,175 |
| 516,957 | 606,526 | 640,943 | 574,011 | 550,338 |
| 74,280 | 90,721 | 118,193 | 119,460 | 94,645 |
| 1,393 | 3,784 | 3,597 | 1,147 | 4,659 |
| 75,673 | 94,505 | 121,790 | 120,607 | 99,304 |
| 40,296 | 45,756 | 48,261 | 49,655 | 53,012 |
| 8,443 | 11,548 | 9,380 | 10,740 | 16,824 |
| $(1,120)$ | (781) | (506) | (430) | (292) |
| 47,619 | 56,523 | 57,135 | 59,965 | 69,544 |
| 28,054 | 37,982 | 64,655 | 60,642 | 29,760 |
| $(18,000)$ | $(18,000)$ | $(18,000)$ | $(18,000)$ | $(18,000)$ |
| 10,054 | 19,982 | 46,655 | 42,642 | 11,760 |
| 277,984 | 258,002 | 211,347 | 315,945 | 304,185 |
| \$288,038 | \$277,984 | \$258,002 | \$358,587 | \$315,945 |

${ }^{(1)}$ During FY 2013, PGW implemented GASB Statement No. 65, Items Previously Reported as Assets and Liabilities, that amends or supersedes the accounting and financial reporting guidance for certain items previously required to be reported as assets or liabilities. The objective is to either properly classify certain items that were previously reported as assets and liabilities as deferred outflows of resources or deferred inflows of resources or recognize certain items that were previously reported as assets and liabilities as outflows of resources (expenses) or inflows of resources (revenues). This change was retroactive to FY 2012. ${ }^{(2)}$ During 2015, PGW implemented GASB Statement No. 68 and 71 as further described in the August 2016 OS under "PHILADELPHIA GAS WORKS - Pension Plans and Other Postemployment Benefits," retroactive to September 1, 2013.

Table 14
DEBT SERVICE COVERAGE ${ }^{(1)}$ (THOUSANDS OF U.S. DOLLARS)

## FUNDS PROVIDED

Total Gas Revenues
Other Operating Revenues
Total Operating Revenues
Other Income Incr. / (Decr.) Restricted Funds
City Grant
AFUDC (Interest)
TOTAL FUNDS PROVIDED

## FUNDS APPLIED

Fuel Costs
Other Operating Costs
Total Operating Expenses
Less: Non-Cash Expenses
TOTAL FUNDS APPLIED

Funds Available to Cover Debt Service

| 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| \$572,348 | \$676,027 | \$736,138 | \$675,154 | \$628,387 |
| 18,888 | 21,220 | 22,998 | 18,317 | 16,596 |
| 591,236 | 697,247 | 759,136 | 693,471 | 644,983 |
| 1,416 | 10,836 | 4,079 | 196 | 8,311 |
| - | - | - | - | - |
| 1120 | 781 | 506 | 430 | 292 |
| 593,772 | 708,864 | 763,721 | 694,097 | 653,586 |
| 146,524 | 252,169 | 304,051 | 255,501 | 233,713 |
| 370,433 | 354,357 | 334,199 | 318,510 | 316,625 |
| 516,957 | 606,526 | 638,250 | 574,011 | 550,338 |
| 89,059 | 74,535 | 50,346 | 48,103 | 47,619 |
| 427,898 | 531,991 | 587,904 | 525,908 | 502,719 |
| \$165,874 | \$176,873 | \$175,817 | \$168,188 | \$150,867 |
| - | \$26,904 | \$28,592 | \$30,163 | \$31,754 |
| - | 6.57 | 6.15 | 5.58 | 4.75 |
| \$165,874 | \$149,969 | \$147,225 | \$138,026 | \$119,113 |
| - | - | - | - | - |
| \$165,874 | \$149,969 | \$147,225 | \$138,026 | \$119,113 |
| \$77,867 | \$70,139 | \$69,749 | \$47,668 | \$67,874 |
| 2.13 | 2.14 | 2.11 | 2.90 | 1.75 |
| \$88,007 | \$79,830 | \$77,476 | \$90,358 | \$51,239 |
| - | - | - | - | - |
| - | - | - | - | - |
| \$77,867 | \$97,043 | \$98,341 | \$77,831 | \$99,628 |
| 2.13 | 1.82 | 1.79 | 2.16 | 1.51 |
| 1.90 | 1.64 | 1.60 | 1.93 | 1.33 |

vice Coverage Subordinate 1998 Ordinance Bonds
Aggregate Debt Service ${ }^{(2)}$
Debt Service Coverage (Combined liens) ${ }^{(3)}$
Debt Service Coverage (Combined liens with \$18.0M City Fee) ${ }^{(4)}$
$\begin{array}{lll}2.13 & 1.84 & 1.60 \\ 1.90 & 1.64\end{array}$

[^8]${ }^{(4)}$ Debt Service Coverage (Combine liens with $\$ 18.0 \mathrm{M}$ City Fee) = Funds Available to Cover Debt Service - \$18.0M / Aggregate Debt Service


[^0]:    ${ }^{(1)}$ The notional amount of each swap is equal to, as applicable, the principal outstanding amount of the related series.
    ${ }^{(2)}$ The City's fixed rate payments under each swap are insured by Assured Guaranty Municpal Corporation ("Assured").
    ${ }^{(3)}$ Net present values include accrued interest and are shown from the City's perspective.
    ${ }^{(4)}$ Each swap may be terminated by the provider if (a) Assured's claims paying ability is rated below "A" by S\&P and its financial strength rating is rated below "A2" by Moody's or if either rating is withdrawn or suspended and not reinstated within 30 days (provided that Assured maintains a rating of at least "AA" from S\&P or "Aa2" from Moody's during such 30 day period), and (b) the Eighth Series Bonds are rated below "Baa2" by Moody's or below "BBB" by S\&P. As of February 28, 2017, Moody's website reflected a rating of "A2" for Assured and S\&P's website reflected a rating of "AA" for Assured.
    ${ }^{(5)}$ Each swap may be terminated by the City if the senior long-term debt or deposits of the provider are rated below "A3" by Moody's or "A-" by S\&P, unless the provider has (i) assigned or transferred the swap to a party acceptable to the City; (ii) provided a credit support provider acceptable to the City whose obligations are pursuant to a credit support document acceptable to the City; or (iii) executed a credit support annex, in form and substance acceptable to the City, providing for the collateralization by the provider of its obligations under the applicable swap.
    ${ }^{(6)}$ As of February 28, 2017, Moody's website reflected a senior long-term debt rating of JPMorgan Chase Bank, N.A. ("JPMorgan") of "Aa3" and a counterparty risk assessment rating of "Aa2(cr)." As of February 28, 2017, S\&P's website reflected a long term rating of JPMorgan of "A+".
    ${ }^{(7)}$ Reflects the initial notional amount of the swap entered into in connection and concurrently with the issuance of the Sixth Series Bonds, which were the Senior 1998 Ordinance Bonds redeemed in whole with a portion of the proceeds of the Eighth Series Bonds. Upon such redemption, a portion of such swap was terminated and the remainder of the swap was identified to and reallocated among the four Series of Senior 1998 Ordinance Bonds reflected in Table 1. See Note 8 in the "Comprehensive Annual Financial Report for Fiscal Years ended August 31, 2016 and 2015 of The Philadelphia Gas Works - Financial Section" which is being filed with the Municipal Securities Rulemaking Board's Electronic Municipal Market Access system ("EMMA") contemporaneously with this continuing disclosure filing.

[^1]:    ${ }^{(1)}$ Source: PGW's records.
    ${ }^{(2)}$ Sales represent gas delivered to customers.

[^2]:    ${ }^{(1)}$ Source: PGW's records.
    ${ }^{(2)}$ Billion cubic feet.

[^3]:    ${ }^{(1)}$ Source: PGW's records.
    ${ }^{(2)} \mathrm{GCR}=\mathrm{Gas}$ Cost Rate.
    ${ }^{(3)}$ GTS=Gas Transportation System
    ${ }^{(4)}$ Also see Table 11 in APPENDIX B - "INDEPENDENT CONSULTANT'S ENGINEERING REPORT - Financial Feasibility for the Fourteenth Series Bonds - Projected Revenues

    - Historical and Projected Revenues" in the August 2016 OS

[^4]:    * Source: PGW's records.
    ${ }^{(1)}$ Net of reimbursements, contributions and salvage.
    ${ }^{(2)}$ Tax exempt commercial paper.

[^5]:    ${ }^{(1)}$ Reimbursement to PGW for relocating structures and equipment and/or load growth are not included in this Table 10.

[^6]:    ${ }^{(1)}$ Source: PGW's records.
    ${ }^{(2)}$ This is calculated based on information in APPENDIX B - INDEPENDENT CONSULTANT'S ENGINEERING REPORT in the August 2016 OS: Adjusted Total Gas Revenues (Table 11, Line 38) less Prior Year's Gas Cost Recovery (Table 11, Lines 26 and 15). Accounts receivable is partly driven by sales revenue. Higher sales revenue pushes higher accounts receivable balances. During the five year period between Fiscal Year 2012 and Fiscal Year 2016, the year-end net accounts receivable balance averaged $13.4 \%$ of billed revenue, with a low of $12.6 \%$ in Fiscal Year 2015 and the high of $14.2 \%$ in Fiscal Year 2013. Fiscal Year 2016 net accounts receivable was $13.2 \%$ of billed revenue. Along with billed revenue, accounts receivable is influenced by the collection rate. PGW calculates the collection rate by dividing the total gas receipts collected in a Fiscal Year by the total gas billings that were applied to PGW customers' accounts during the same time period. During the five-year period between Fiscal Year 2012 and Fiscal Year 2016 PGW averaged a $95.8 \%$ collection rate, with a high of $98.4 \%$ in Fiscal Year 2016 and the low of $91.9 \%$ in Fiscal Year 2013. The collection rate in Fiscal Year 2016 (98.4\%) returned to normal historic levels.

[^7]:    ${ }^{(1)}$ Source: PGW's records.
    ${ }^{(2)}$ Million cubic feet
    ${ }^{(3)}$ Thousand cubic feet

[^8]:    ${ }^{1)}$ Source: Comprehensive Annual Financial Report for Fiscal Years Ended August 31, 2016 and 2015 of the Philadelphia Gas Works and PGW's records.
    ${ }^{(2)}$ Aggregate Debt Service $=$ (Debt Service Coverage 1975 Ordinance Bonds + Debt Service Coverage 1998 Ordinance Bonds + Debt Service Coverage 1998 Subordinate Bonds)
    ${ }^{(3)}$ Debt Service Coverage (Combine liens) = Funds Available to Cover Debt Service / Aggregate Debt Service

