



Subject: Continuing Disclosure Filing for MidMichigan Health

Period Ended: Nine-month Period Ended March 31, 2017

Filed by: Francine M. Padgett, SVP and CFO

Dated: April 21, 2017

Enclosed please find the consolidated financial and statistical report for MidMichigan Health, which includes the MidMichigan Obligated Group for the third quarter, ended March 31, 2017.

Third Quarter: Jan. 1, 2017 – Mar. 31, 2017 compared to Jan. 1, 2016 – Mar. 31, 2016 ACTIVITY: Total admissions for the system were up 36.0% or 1,624 admissions driven by the acquisition of Alpena on April 1, 2016 and an increase in volume at the other medical centers. Total hospital outpatient visits increased by approximately 31.4%, driven by the acquisition of Alpena. Excluding Alpena, admissions increased 12.3% and outpatient visits decreased by 2.3% compared to the same period last year. In addition, physician visits increased 20.1%, and total urgent care visits increased 13.3%. Excluding Alpena, physician visits increased 10.2%.

TOTAL OPERATING REVENUE: Net patient service revenue increased 27.7%, or \$42.0 million, driven primarily by the addition of Alpena. Excluding Alpena, net patient service revenue increased 6.0% consistent with activity.

EXPENSE MANAGEMENT: Expenses increased by 26.1%; the increase resulted from an increase in salaries, benefits, supplies, purchased services, fees, and depreciation. As expected, the overall increase in expenses is primarily due to the Alpena acquisition. On a comparable basis (excluding Alpena), expenses are up 4.3% compared to the prior year due to increased activity.

FINANCIAL RESULTS: The operating performance increased over the prior year but remained below the budgeted performance for the quarter. The income from operations for the quarter at \$6.4 million increased compared to the prior year income of \$1.8 million. Excluding Alpena, operating income increased approximately \$4.7 million, resulting from increased revenue and controlled expenses. Revenue also includes a \$2.8 million RAC (Recovery Audit Contractors) settlement, which has now been approved. The MidMichigan Health Finance Committee approved taking the one time settlement given the prolonged delays and costs associated with appealing the 705 claims.

NONOPERATING ITEMS: MidMichigan Health's investment income of \$3.0 million increased slightly compared to \$2.7 million a year ago.

## Year-To-Date: March 31, 2017 compared to the Annual Financial Plan (Budget)

ACTIVITY: Total admissions for the system were up 2.9% or 506 admissions driven by increases at two of the five hospitals. Total outpatient visits decreased 1.8%. Decreased visits in outpatient surgery and other outpatient visits, were partially offset by increases in observations and emergency room visits. We've seen significant increases in observations this fiscal year, and formed a rapid response team to determine the most cost-effective method of delivering care. During March some of the hospitals started to see a slight shift from observation to inpatient. Physician visits were 5.5% below budget as a result of fewer providers than budgeted. Decreases were seen in all areas except family practice. Urgent Care visits increased 2.9% compared to budget or approximately 2,200 visits.

# Continuing Disclosure MidMichigan Health Nine-Month Period Ended March 31, 2017

TOTAL OPERATING REVENUE: As expected given the activity levels and RAC settlement, net patient service revenue increased from Plan. Other operating revenue decreased \$4.3 million primarily driven by the timing of expenditures that will be offset by restricted funds. As a result, total operating revenue decreased \$2.0 million from budget.

EXPENSE MANAGEMENT: Expenses are up by \$4.4 million. The increases resulted primarily from salaries, benefits, and purchased services, partially offset by a decrease in supplies and depreciation. The increase in salaries is primarily driven by the increased inpatient and observation volumes. The decrease in supplies is due to lower than expected pharmaceutical costs. The decrease in depreciation is due to timing of capital projects going into service. Purchased services have increased over budget for the nine-month period due to locum usage (providers) and agency (nursing and technical staff).

FINANCIAL RESULTS: These factors resulted in income from operations of \$18.6 million compared to the budgeted operating income of \$25.0 million. The operating margin of 3.1% remains below the budgeted margin of 4.2%. Although expense controls remain in place, given the implementation of our new electronic medical record, we will not make up the entire shortfall.

# <u>Year-To-Date: Nine-Month Period Ended March 31, 2017 compared to March 31, 2016</u>

ACTIVITY: Total admissions for the system were up 29.7% or 4,075 admissions driven primarily by the acquisition of Alpena on April 1, 2016. Both Medicare and total case mix increased for the year, reflecting more acute patients. Total hospital outpatient visits increased by approximately 27.1%, driven by the acquisition of Alpena. Excluding Alpena, admissions increased 4.3% and outpatient visits decreased by 2.5% compared to the same period last year. In addition, physician visits increased 16.1%, and total urgent care visits decreased 3.9%. Excluding Alpena, physician visits increased 5.3%.

TOTAL OPERATING REVENUE: Net patient service revenue increased 25.2%, or \$116.0 million, driven primarily by the addition of Alpena. Excluding Alpena, net patient service revenue increased 3.1%.

*EXPENSE MANAGEMENT:* Expenses increased by 23.3%; the increase resulted from an increase in salaries, benefits, supplies, purchased services, fees, and depreciation. As expected, the overall increase in expenses is primarily due to the Alpena acquisition. On a comparable basis (excluding Alpena), expenses increased approximately 1.2%.

FINANCIAL RESULTS: The operating performance increased over the prior year but remained below the budgeted performance for the nine-month period. The income from operations for the nine-month period at \$18.6 million increased compared to the prior year income of \$6.9 million. Excluding Alpena, operating income increased approximately \$10.3 million. Although below the budgeted performance, MidMichigan Health continues to significantly improve performance on a year over year basis.

NONOPERATING ITEMS: MidMichigan Health's investment income of \$12.6 million increased slightly compared to \$11.1 million a year ago.

## Continuing Disclosure MidMichigan Health Nine-Month Period Ended March 31, 2017

### **Forward-Looking:**

MidMichigan Health has continued to focus on its operating margin and run rate and remains committed to achieving its budgeted operating margin of 3.6% for the year from recurring operations. The primary challenges remain reducing costs related to observations, reducing locum usage in the physician enterprise and reducing contract labor in our acute medical centers (i.e. nursing and technical staff). Additional challenges include the following:

- The opening of a medical center (freestanding emergency department, short-stay unit and ambulatory surgery center in Isabella County (February 2017));
- Going live with our One Person, One Record electronic health record (EPIC) on April 1, 2017 at four of our five hospitals (fifth scheduled for September 30, 2017) and our physician enterprise, including a single business office platform; and
- Continuing to integrate Alpena (acquired 4/1/2016) and realize the expected synergies.

If you have any questions on any of this information, please do not hesitate to contact me at (989) 839-3181.

Juliu M. Palgith

Enclosures: Consolidated Financial and Statistical Report





#### CONSOLIDATED STATISTICAL REPORT

For the Period Ended March 31, 2017

Current Quarter						Year-to-Date				
Actual	Budget	% Change	Prior Year	% Change		Actual	Budget	% Change	Prior Year	% Change
					INPATIENT - HOSPITALS					
5,563	5,099	9.1%	4,085	36.2%	Admissions - Acute	16,085	15,365	4.7%	12,478	28.9%
123	139	-11.5%	111	10.8%	Admissions - Rehabilitation	393	413	-4.8%	321	22.4%
<u>447</u>	<u>552</u>	-19.0%	<u>313</u>	42.8%	Admissions - Mental Health	<u>1,335</u>	<u>1,529</u>	-12.7%	<u>939</u>	42.2%
6,133	5,790	5.9%	4,509	36.0%	Total Admissions	17,813	17,307	2.9%	13,738	29.7%
19,275	17,728	8.7%	14,465	33.3%	Patient Days - Acute	55,187	53,524	3.1%	42,958	28.5%
1,522	1,660	-8.3%	1,295	17.5%	Patient Days - Rehabilitation	4,604	4,947	-6.9%	3,852	19.5%
<u>3,284</u>	<u>4,152</u>	-20.9%	<u>2,153</u>	52.5%	Patient Days - Mental Health	<u>9,414</u>	<u>11,096</u>	-15.2%	<u>6,521</u>	44.4%
24,081	23,540	2.3%	17,913	34.4%	Total Patient Days	69,205	69,567	-0.5%	53,331	29.8%
3.5	3.5	-0.3%	3.5	-2.2%	Length of Stay - Acute	3.4	3.5	-1.5%	3.4	-0.3%
12.4	11.9	3.6%	11.7	6.1%	Length of Stay - Rehabilitation	11.7	12.0	-2.2%	12.0	-2.4%
<u>7.3</u>	<u>7.5</u>	-2.3%	<u>6.9</u>	6.8%	Length of Stay - Mental Health	<u>7.1</u>	<u>7.3</u>	-2.8%	<u>6.9</u>	1.5%
3.9	4.1	-3.4%	4.0	-1.2%	Total Length of Stay	3.9	4.0	-3.3%	3.9	0.1%
1.86	1.85	0.7%	1.95	-4.4%	Midland Casemix - Medicare	1.91	1.85	3.2%	1.85	3.2%
1.41	1.36	3.4%	1.37	2.8%	Alpena, Gratiot, Clare, Gladwin Casemix - Medicare	1.36	1.36	-0.3%	1.34	1.4%
1.69	1.65	2.6%	1.74	-2.7%	Midland Casemix - Total	1.71	1.65	3.8%	1.66	3.2%
1.29	1.17	9.8%	1.24	3.6%	Alpena, Gratiot, Clare, Gladwin Casemix - Total	1.27	1.20	5.7%	1.23	3.3%
					System Payor Mix (% Revenue)					
53.4%	50.8%	5.1%	50.6%	5.5%	Medicare	53.6%	50.8%	5.5%	50.8%	5.6%
15.2%	17.4%	-12.7%	17.6%	-13.6%	Blue Cross	16.4%	17.4%	-5.7%	17.5%	-6.1%
14.6%	14.9%	-1.9%	16.0%	-8.8%	Medicaid	13.4%	14.9%	-9.8%	15.3%	-12.1%
16.8%	16.8%	0.2%	15.8%	6.4%	Other	16.6%	16.8%	-1.4%	16.5%	0.5%
					OUTPATIENT					
25,127	22,895	9.7%	17,835	40.9%	Emergency Room Visits	72,842	71,022	2.6%	54,137	34.6%
11,743	11,989	-2.1%	10,577	11.0%	Outpatient Surgery Visits	36,645	36,995	-0.9%	32,791	11.8%
1,624	1,380	17.7%	1,209	34.3%	Observations	4,908	4,045	21.3%	3,316	48.0%
<u>144,150</u>	144,230	-0.1%	109,327	31.9%	Other Outpatient Visits	<u>425,172</u>	<u>437,503</u>	-2.8%	<u>334,402</u>	27.1%
182,644	180,494	1.2%	138,948	31.4%	Total Hospital Outpatient Visits	539,567	549,565	-1.8%	424,646	27.1%
161,578	166,461	-2.9%	134,489	20.1%	Total Physician Visits	472,690	500,093	-5.5%	407,283	16.1%
29,794	25,136	18.5%	26,302	13.3%	Total Urgent Care Visits	78,761	76,512	2.9%	75,816	3.9%
23,714	29,270	-19.0%	20,473	15.8%	Total Home Care Visits	71,189	77,552	-8.2%	58,778	21.1%
					FTEs					
<u>4,454.0</u>	4,369.3	1.9%	3,291.9	35.3%	Total Worked FTE's	4,328.8	4,317.7	0.3%	<u>3,318.4</u>	30.4%
4,838.0	4,917.6	-1.6%	3,602.9	34.3%	Total Paid FTE's	4,828.7	4,863.3	-0.7%	3,627.8	33.1%



#### **NET INCOME - ACTUAL VS BUDGET (000s)**

For the Period Ended March 31, 2017

Current Quarter							Year-to-Date			
		%		%				%		%
Actual	Budget	Change	Prior Year	Change		Actual	Budget	Change	Prior Year	Change
					OPERATING REVENUE:		<b>*</b>			
\$44,218	\$41,608	6.3%	\$35,513	24.5%	Routine Care	\$127,283	\$122,627	3.8%	\$99,785	27.6%
103,380	93,441	10.6%	77,298	33.7%	Inpatient Ancillary	299,637	279,562	7.2%	227,919	31.5%
275,135	270,941	1.5%	212,019	29.8%	Outpatient Ancillary	827,509	822,616	0.6%	632,733	30.8%
<u>48,052</u>	<u>49,916</u>	-3.7%	<u>39,559</u>	21.5%	Physician Office	<u>140,526</u>	<u>150,420</u>	-6.6%	<u>118,929</u>	18.2%
470,785	455,906	3.3%	364,389	29.2%	Total Patient Service Revenue	1,394,955	1,375,225	1.4%	1,079,366	29.2%
(266,494)	(260,034)	-2.5%	(205,007)	-30.0%	Provision for Contractual Adjustments	(791,454)	(781,027)	-1.3%	(601,359)	-31.6%
(10,292)	(6,882)	-49.5%	<u>(7,411)</u>	-38.9%	Provision for Uncompensated Services	<u>(27,914)</u>	(20,943)	-33.3%	(18,449)	-51.3%
193,999	188,990	2.7%	151,971	27.7%	Net Patient Service Revenue	575,587	573,255	0.4%	459,558	25.2%
10,092	10,104	-0.1%	6,580	53.4%	Other Operating Revenue	23,559	27,869	-15.5%	18,045	30.6%
204,091	199,094	2.5%	158,551	28.7%	TOTAL OPERATING REVENUE	599,146	601,124	-0.3%	477,603	25.4%
					OPERATING EXPENSES:					
86,300	81,285	6.2%	68,422	26.1%	Salaries	250,337	246,472	1.6%	206,890	21.0%
24,070	21,326	12.9%	19,306	24.7%	Benefits	66,266	63,189	4.9%	53,559	23.7%
35,022	37,342	-6.2%	26,403	32.6%	Supplies	105,780	109,491	-3.4%	79,336	33.3%
19,609	18,359	6.8%	16,012	22.5%	Purchased Services and Other	59,132	56,034	5.5%	46,204	28.0%
16,324	15,314	6.6%	10,803	51.1%	Fees	46,868	45,675	2.6%	36,864	27.1%
11,181	12,405	-9.9%	10,031	11.5%	Depreciation & Amortization	34,253	36,700	-6.7%	29,382	16.6%
1,900	2,028	-6.3%	2,052	-7.4%	Interest	5,583	6,110	-8.6%	6,171	-9.5%
2,414	2,933	-17.7%	2,262	6.7%	Utilities	7,631	8,877	-14.0%	7,413	2.9%
898	<u>1,184</u>	-24.2%	1,482	-39.4%	Insurance	4,676	3,559	31.4%	4,846	-3.5%
197,718	192,176	2.9%	156,773	26.1%	TOTAL OPERATING EXPENSES	580,526	576,107	0.8%	470,665	23.3%
6,373	6,918	-7.9%	1,778	258.4%	INCOME (LOSS) FROM OPERATIONS	18,620	25,017	-25.6%	6,938	168.4%
					NONOPERATING ITEMS:					
2,987	2,379	25.6%	2,694	10.9%	Nonoperating Investment Income	12,614	11,338	11.3%	11,134	13.3%
2,987	2,379	25.6%	2,694	10.9%	Total Nonoperating Items	12,614	11,338	11.3%	11,134	13.3%
9,360	9,297	0.7%	4,472	109.3%	EXCESS OF REVENUE OVER EXPENSES	31,234	36,355	-14.1%	18,072	72.8%
21,324	<u>0</u>	0.0%	3,992	434.2%	Unrealized Investment Return	29,710	<u>0</u>	0.0%	(19,764)	250.3%
\$ <u>30,684</u>	\$ <u>9,297</u>	230.0%	\$ <u>8,464</u>	262.5%	INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	\$ <u>60,944</u>	\$ <u>36,355</u>	67.6%	( <u>\$1,692</u> ) -	
3.1% - >1000%	3.5%		1.1%		Operating Margin	3.1%	4.2%		1.5%	

Note: The total investment return is shown in the financial statements in two segments: (1) investment income which consists of the real return; earned income and realized gain (loss), unrealized gain (loss) for fair value investments, and the unrealized gain (loss) for alternative investments held in the MidMichigan Health portfolio, and (2) unrealized investment return, which consists of the unrealized gain (loss) on investments not considered to be alternative investments.



#### BALANCE SHEET (000s)

	March 31, 2017	December 31, 2016	June 30, 2016		March 31, <u>2017</u>	December 31, 2016	June 30, 2016
ASSETS				LIABILITIES AND NET ASSETS			
CURRENT ASSETS:				CURRENT LIABILITIES:			
Cash and short-term investments	\$18,951	\$31,053	\$23,465	Accounts payable & accrued expenses	\$33,288	\$35,358	\$32,310
Trading securities	10,778	11,537	11,819	Accrued salaries, wages, & benefits	32,842	39,442	43,569
Patient accounts receivable	219,553	202,575	176,164	Current portion of long-term debt	5,664	5,774	3,890
Less: Allowance for contractual adjustments	(120,328)	( <u>113,859</u> )	(88,567)	Amount due to third-party payors	13,460	14,517	21,672
	99,225	88,716	87,597	Current portion of self-insurance & other	2,477	2,377	2,623
Less: Allowance for doubtful accounts	(24,015)	( <u>14,240</u> )	(13,732)				
Net accounts receivable	75,210	74,476	73,865				
				Total current liabilities	87,731	97,468	104,064
Amount due from third-party payors	10,737	8,972	7,874				
Inventories	7,265	9,452	9,131				
Prepaid expenses and other	8,987	10,559	9,183				
Current portion of assets whose use is limited	<u>11,845</u>	<u>15,848</u>	<u>11,581</u>				
	440.770	404.007	4.40.040	DEFERRED COMPENSATION,			
Total current assets	143,773	<u>161,897</u>	146,918	SELF-INSURANCE AND			
				OTHER ACCRUED LIABILITIES	70,882	70,216	67,480
INVESTMENTS	158,398	163,385	183,195				
				PENSION OBLIGATION	231,836	238,780	251,662
INVESTMENTS WHOSE USE IS LIMITED BY:							
Board-designated investments for:				LONG-TERM DEBT OBLIGATIONS	<u>205,387</u>	<u>205,962</u>	<u>188,809</u>
Replacement and improvement of	440.004	405.055	440.000				
property and equipment	446,024	425,355	410,362	<b>-</b>	505.000	040 400	040.045
Deferred compensation,				Total Liabilities	595,836	612,426	612,015
self-insurance and other	43,048	41,092	39,282				
Donor Restricted for:							
Specific purposes	23,942	27,163	25,711				
Permanent endowment funds	14,592	<u>14,469</u>	14,256				
Total assets whose use is limited/restricted	527,606	508,079	489,611				
INVESTMENT IN JOINT VENTURES	8.510	9,247	10,220				
	,	,	,	NET ASSETS:			
PROPERTY AND EQUIPMENT, NET	331,590	326,764	321,572	Unrestricted	662,537	631,513	600,891
		5_5,.5.	,	Temporarily restricted by donors	23,942	27,163	25,711
RENTAL BUILDINGS, NET	47,825	42,552	27,804	Permanently restricted endowment funds	14,592	14,469	14,256
	,	,	,	,			
GOODWILL	60,440	56,215	56,215				
GOODWILL	00,440	30,213	30,213				
DEFERRED CHARGES.							
DEBT ISSUE COSTS & OTHER	18,765	17,432	17,338	Total net assets	701,071	673,145	640,858
DEDI 1000E 00010 & OTTLEN	10,705	11,732	11,000	I Oldi Het dooelo	701,071	0,0,140	0.10,000
TOTAL	\$1,296,907	\$1,285,571	\$1,252,873	TOTAL	\$1,296,907	\$1,285,571	\$1,252,873
IVIAL	Ψ1,230,307	Ψ1,200,071	Ψ1,202,013	IVIAL	Ψ1,230,301	Ψ1,200,071	Ψ1,202,013



## STATEMENT OF CHANGES IN CASH AND CASH EQUIVALENTS\* (000s)

For the Period Ended March 31, 2017

Current Quarter

Year-to-Date

	Current Quarter	i cai-to-Date
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net unrestricted assets	\$31,024	\$61,646
Adjustments to reconcile change in net assets to net cash provided by operating activities:  Depreciation and amortization	11,181	34,253
Retirement of property, plant and equipment Restricted contributions and investments received	3,098	1,433
Equity earning in joint ventures, net of dividends Changes in:	736	1,709
Patient Accounts Receivable Estimated third-party payor settlements Prepaid expenses and other	(734) (2,820) 7,760	(1,345) (11,074) 1,798
Accounts payable and accrued expenses Liability for self-insurance, deferred compensation and other accrued liabilities Net cash provided by (used in) operating activities	(8,671) ( <u>7,375)</u> 34,199	(9,749) (19,297) 59,374
CASH FLOWS FROM INVESTING ACTIVITIES:		
Property and Equipment Additions Goodwill	(21,399) (4,224)	(65,086) (4,224)
Net cash used in investing activities	(25,623)	(69,310)
CASH FLOWS FROM FINANCING ACTIVITIES:		00.550
Debt issuance Payment of long-term debt	0 (458)	20,550 (1,530)
Proceeds from restricted contributions	(3,098)	(1,433)
Debt retirement, premiums, debt issuance costs and other ** Net cash provided by (used in) financing activities	<u>(1,440)</u> (4,996)	<u>(1.301)</u> 16,286
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	3,580	6,350
CASH AND CASH EQUIVALENTS	040.700	047.000
Beginning of period	<u>619,793</u>	<u>617,023</u>
End of period	<u>\$623,373</u>	<u>\$623,373</u>
*Cash and short-term investments Investments Board-designated investments for:		\$18,951 158,398
Replacement and improvement of property and equipment at cost End of Period Cash and Cash Equivalents		446,024 \$623,373

<sup>\*\*</sup> Other is primarily post retirement and long term receivables



## SUPPLEMENTAL INFORMATION FOR RATIO ANALYSIS (000s) For the Period Ended March 31, 2017

	Current Year	Prior Year
Total Investment Return	<u>YTD</u>	<u>YTD</u>
Interest and Dividends - net	\$3,266	\$9,583
Realized Gains	7,585	2,174
Unrealized gains (losses) from investments accounted for		
using the fair value option and the equity method	2,057	(802)
Unrealized investment return	<u>29,711</u>	( <u>19,764</u> )
Total Investment return	<u>\$42,619</u>	<u>(\$8,809)</u>
Reported as:		
Other revenue	\$295	(\$179)
Nonoperating income	12,614	11,134
Change in unrealized	29,710	( <u>19,764</u> )
Total Investment return	<u>\$42,619</u>	<u>(\$8,809)</u>

Unrestricted Net Assets	March 31,	June 30,
	<u>2017</u>	<u>2016</u>
Beginning balance July 1	\$600,891	\$628,924
Net increase in unrestricted net assets	60,944	10,587
Net assets released from restriction for capital purchases	702	5,713
Minimum pension and other postretirement adjustments	<u>0</u>	(44,333)
Ending balance	\$ <u>662,537</u>	\$ <u>600,891</u>

- ·		
Ratios	March 31,	June 30,
	<u>2017</u>	<u>2016</u>
Cash and short-term investments	\$18,951	\$23,465
Investments	158,398	183,195
Board designated investments for:		
Replacements and improvement of property and equipment	446,024	410,362
Less: Current portion of long-term debt obligations	<u>(5,664)</u>	<u>(3,890)</u>
Total Cash on Hand	\$ <u>617,708</u>	\$ <u>613,133</u>
Operating expenses year-to-date	\$580,526	\$665,038
Less: depreciation and amortization	(34,253)	(41,624)
Total Operating Expenses	\$546,273	\$ <u>623,415</u>
Number of Days in Period	<u>274</u>	<u>365</u>
DAYS CASH ON HAND (including Market Valuation)	<u>310</u>	<u>359</u>
Maximum Annual Debt Service	\$ <u>16,333</u>	\$ <u>15,535</u>
CUSHION RATIO	<u>37.8</u>	39.5
Excess of revenue over expenses	\$31,234	\$25,633
Increases:	24.252	44.004
Depreciation and amortization	34,253	41,624
Interest Pension settlement loss	5,583	8,220
Pension settlement loss	-	6,646
Decreases:		
Change in unrealized values for investments accounted for using		
the equity method and fair value option, including impairment	(2,057)	(2,346)
Gain on sale of long-term care	<u>0</u>	(3,498)
Income available for debt service	69,013	<u>76,279</u>
Income available for debt service (Annualized for Current Year YTD)	\$ <u>91,933</u>	\$ <u>76,279</u>
DEBT SERVICE COVERAGE RATIO	<u>5.6</u>	<u>4.9</u>

## SUPPLEMENTAL INFORMATION

For the Period Ended March 31, 2017

**FY 2017 YTD	MidMichigan Health*	Prior Year	<u>Change</u>	Change %	FY 2017 Alpena	FY 2017 Reported
Activity:						
Admissions	14,326	13,738	588	4.3%	3,487	17,813
Outpatient Visits	413,866	424,646	(10,780)	-2.5%	125,701	539,567
Physician Visits	429,044	407,283	21,761	5.3%	43,646	472,690
Financial Results (000s):						
Net Patient Service Revenue	\$473,696	\$459,558	\$14,138	3.1%	\$101,891	\$575,587
Total Operating Revenue	493,714	477,603	16,111	3.4%	105,432	599,146
Total Operating Expenses	476,434	470,665	5,769	1.2%	104,092	580,526
Operating Income	\$17,280	\$6,938	\$10,342	149.1%	\$1,340	\$18,620
*Excludes Alpena						

**3rd Quarter FY 2017	MidMichigan Health*	Prior Year	<u>Change</u>	Change %	FY 2017 Alpena	FY 2017 Reported
Activity:						
Admissions	5,063	4,509	554	12.3%	1,070	6,133
Outpatient Visits	135,706	138,948	(3,242)	-2.3%	46,938	182,644
Physician Visits	148,155	134,489	13,666	10.2%	13,423	161,578
Financial Results (000s):						
Net Patient Service Revenue	\$161,081	\$151,971	\$9,110	6.0%	\$32,918	\$193,999
Total Operating Revenue	170,083	158,551	11,532	7.3%	34,008	204,091
Total Operating Expenses	163,565	156,773	6,792	4.3%	34,153	197,718
Operating Income	\$6,519	\$1,778	\$4,741	266.6%	(\$146)	\$6,373
*Excludes Alpena						