

# City of Union City, NJ

1 City of Union City County of Hudson, New Jersey, General Obligation Bonds, Series 2016, \$10,300,000, (Qualified Pursuant to the Provisions of the Municipal Qualified Bond Act, P.L. 1976, c.38, as amended) (Callable) (Book-Entry Only), Dated: October 27, 2016

<sup>2</sup> City of Union City (Hudson County, New Jersey), Refunding Bonds, Series 2007, \$33,629,998.70 consisting of \$24,305,000 Refunding Bonds, Series 2007A (Tax-Exempt) and \$9,324,998.70 Refunding Bonds, Series 2007B (Taxable), Dated: February 7, 2007

<sup>3</sup> Union City, City of, In the County of Hudson, New Jersey, Pension Refunding Bonds, Series 2002, \$15,735,000 (Qualified Pursuant to the Municipal Qualified Bond Act, P.L. 1976, c. 38, As Amended) (Taxable) (Book-Entry Only), Dated: December 15, 2002 NOR

# Series 2016

Largest Taxpayers

|                                   |                    | % of Total District |
|-----------------------------------|--------------------|---------------------|
| <u>Taxpayer</u>                   | Assessed Valuation | Net Assessed Value  |
| Hudson-Troy                       | 25,184,500         | 1.70%               |
| Doric Apartment                   | 23,281,000         | 1.58%               |
| Orlando LTD.                      | 6,744,400          | 0.46%               |
| Verizon                           | 6,641,616          | 0.45%               |
| Union Kennedy Assoc.              | 5,065,000          | 0.34%               |
| 2210-12 Kerrigan Ave LLC          | 4,364,700          | 0.30%               |
| Castle Hill Holding LLC           | 4,167,000          | 0.28%               |
| 3501 Bergenline Ave Realty        | 3,546,800          | 0.24%               |
| 133,301,608 Madison St./Walgreens | 3,132,800          | 0.21%               |

Series 2016

## Largest Private Employers

|                        |                                   |                          | Number of |
|------------------------|-----------------------------------|--------------------------|-----------|
| Address                | Employer Name                     | Business Type            | Employees |
| 3133 Central Avenue    | Interim Healthcare Inc            | Business services        | 250       |
| 535 41st Street        | Head Start North Hudson Community | Social services          | 105       |
| 615 23rd Street        | Castle Hill Health Care Center    | Healthcare services      | 100       |
| 5601 Westside Avenue   | EMCO                              | Wholesale Trades         | 100       |
| 586 32nd Street        | Labor Ready, Inc.                 | Business services        | 100       |
| 3200 Hudson Avenue     | Manhattanview Healthcare Center   | Healthcare services      | 100       |
| 1617 Bergenline Avenue | Rocha Contractors                 | Construction/Contractors | 100       |

Series 2016 General Tax Rate (Per \$100 of Assessed Valuation)

| Fiscal Year            | <u>2016</u> |
|------------------------|-------------|
| Tax Rate:              |             |
| County                 | 1.212       |
| School                 | 1.043       |
| Municipal              | 4.535       |
| Open Space             | .024        |
| Total General Tax Rate | 6.814       |

## Series 2016 Delinquent Taxes and Tax Title Liens Experience

|      | Year | Tax Title Liens | Delinguent Taxes | Total Delinquent | <u>% of Tax Levy</u> |
|------|------|-----------------|------------------|------------------|----------------------|
| 2016 |      | 38,554          | 213,790          | 252,344          | 0.25%                |
| 2015 |      | 104,293         | 301,915          | 406,208          | 0.42%                |
| 2014 |      | 81,018          | 187,172          | 268,190          | 0.27%                |
| 2013 |      | 56,989          | 110,490          | 167,479          | 0.17%                |
| 2012 |      | 64,515          | 118,036          | 182,551          | 0.19%                |
| 2011 | _    | 633,478         | 53,582           | 687,060          | 0.76%                |

Series 2016

## Schedule of Annual Debt Service or Bonded Debt Issued and Outstanding As of June 30, 2016

| _                  | General Bonds |            | HCIA Leas        | e         |            | Total      |            |
|--------------------|---------------|------------|------------------|-----------|------------|------------|------------|
| Fiscal Year Ending | Principal     | Interest   | <u>Principal</u> | Interest  | Total      | Principal  | Interest   |
| 2017               | 2,455,109     | 2,940,130  | 924,893          | 548,558   | 6,868,690  | 3,380,002  | 3,488,688  |
| 2018               | 2,628,425     | 3,618,064  | 995,138          | 493,075   | 7,734,702  | 3,623,563  | 4,111,139  |
| 2019               | 4,385,000     | 1,891,920  | 1,050,329        | 433,283   | 7,760,532  | 5,435,329  | 2,325,203  |
| 2020               | 4,590,000     | 1,684,795  | 1,125,593        | 369,879   | 7,770,267  | 5,715,593  | 2,054,674  |
| 2021               | 4,810,000     | 1,466,482  | 1,184,131        | 301,071   | 7,761,684  | 5,994,131  | 1,767,553  |
| 2022               | 5,030,000     | 1,257,294  | 1,264,411        | 227,937   | 7,779,642  | 6,294,411  | 1,485,231  |
| 2023               | 5,245,000     | 1,056,278  | 1,348,035        | 149,600   | 7,798,913  | 6,593,035  | 1,205,878  |
| 2024               | 5,350,000     | 843,919    | 1,451,731        | 65,788    | 7,711,438  | 6,801,731  | 909,707    |
| 2025               | 1,220,000     | 714,451    |                  |           | 1,934,451  | 1,220,000  | 714,451    |
| 2026               | 1,345,000     | 665,825    |                  |           | 2,010,825  | 1,345,000  | 665,825    |
| 2027               | 1,485,000     | 610,325    |                  |           | 2,095,325  | 1,485,000  | 610,325    |
| 2028               | 1,640,000     | 547,076    |                  |           | 2,187,076  | 1,640,000  | 547,076    |
| 2029               | 1,815,000     | 474,300    |                  |           | 2,289,300  | 1,815,000  | 474,300    |
| 2030               | 1,990,000     | 389,363    |                  |           | 2,379,363  | 1,990,000  | 389,363    |
| 2031               | 2,190,000     | 292,725    |                  |           | 2,482,725  | 2,190,000  | 292,725    |
| 2032               | 1,475,000     | 198,125    |                  |           | 1,673,125  | 1,475,000  | 198,125    |
| 2033               | 1,695,000     | 105,937    |                  |           | 1,800,937  | 1,695,000  | 105,937    |
| 2034               | 0             | 0          |                  |           | 0          | 0          | 0          |
| 2035               | 0             | 0          |                  |           | 0          | 0          | 0          |
| 2036               | 0             | 0          |                  |           | 0          | 0          | 0          |
| Total              | 49,348,534    | 18,757,009 | 9,344,261        | 2,589,191 | 80,038,995 | 58,692,795 | 21,346,200 |
|                    |               |            |                  |           |            |            |            |

# Series 2016

## Debt Statement As of June 30, 2016

<u>Gross Debt</u> Municipal Debt

| Municipal Debt   |               |
|--|---------------|
| Issued and Outstanding   |               |
| General Capital Bonds  | 39,048,533    |
| Bonds Issued by Another Public Body                            |               |
| and Guaranteed by Municipalities                               | 1,405,700     |
| Loan Payable - Green Acres                                     | 1,329,141     |
| Bond Anticipation Notes  | 43,014,000    |
| Authorized but Not Issued                                      | 18,484,542    |
| Type I Local School District Debt (Obligation of Municipality) |               |
| Issued and Outstanding   |               |
| Serial Bonds   |               |
| Total Gross Debt   | 103,281,916   |
| Less:  |               |
| Applicable Deductions  | 11,185,000    |
| Type I School District Bonds                                   |               |
| Total Deductions   | 11,185,000    |
| Total Statutory Net Debt                                       | 92,096,916    |
| Statutory Net Debt   |               |
| Average Equalized Valuation of Real Property for 2014-2016     | 3,166,509,827 |
| Net Debt Percentage (Statutory Limit – 3.5%)                   | 2.908%        |
|  |               |

#### Series 2016

# Current Fund June 30, 2016 and 2015 Comparative Balance Sheets

| <u>ASSETS</u>                                     | <u>2015</u> | <u>2016</u> |
|---|-------------|-------------|
| Cash and Cash Equivalents                         | 18,617,392  | 7,807,398   |
| Change Fund                                       | 830         | 830         |
| Other Assets:                                     |             |             |
| Revenue Accounts Receivable                       | 549,735     | 0           |
| Grants Receivable                                 | 9,293,062   | 7,047,290   |
| Deferred Charges:                                 | 3,268,720   | 4,544,114   |
| Receivables and Other Assets with Full Reserves:  |             |             |
| Delinquent Taxes Receivable                       | 301,915     | 58,995      |
| Property Acquired for Taxes at Assessed Valuation | 171,900     | 171,900     |
| Revenue Accounts Receivable                       | 0           | 1,236,649   |
| Tax Title Liens Receivable                        | 104,293     | 38,554      |
| Other Receivables                                 | 16,931      | 454,624     |
| Interfunds Receivable:                            |             |             |
| Due from Other Trust Fund                         | 612,137     | 16,925      |
| Due from Capital Fund                             | 0           | 255,388     |
| Due from Dog License Trust                        | 7,862       | 7,902       |
| Due from Public Defender Trust Fund               | 6,200       | 0           |
| Due from CDA Trust                                | 0           | 514         |
| Total Assets                                      | 32,950,977  | 21,641,083  |

| LIABILITIES, RESERVES AND FUND BAL | <u>ANCE</u> |
|------------------------------------|-------------|
| A                                  |             |

| Appropriation Reserves              | 2,580,315 | 683,860   |
|-------------------------------------|-----------|-----------|
| Tax Overpayments                    | 27,212    | 18,944    |
| Prepaid Taxes                       | 170,629   | 233,260   |
| Accounts Payable                    | 103,408   | 276,167   |
| Reserve for Encumbrances            | 1,739,995 | 1,901,538 |
| Reserve for Unappropriated Grants   | 89,883    | 19,530    |
| Reserve for Appropriated Grants     | 2,107,015 | 2,173,325 |
| Reserve for Neighborhood Housing    | 1,824     | 1,824     |
| Other Reserves                      | 235,541   | 205,314   |
| Local School District Taxes Payable | 9,251,182 | 1,541,864 |
| Intergovernmental Payables:         |           |           |

| intergovernmental Payables:                    |            |            |
|--|------------|------------|
| Due to State of NJ – Sr. Citizens' & Veterans' | 34,894     | 39,373     |
| Other  | 1,776,774  | 1,786,279  |
| Interfunds Payable:                            |            |            |
| Due to Capital Fund                            | 4,932,860  |            |
| Due to CDA Trust                               | 294,459    |            |
| Due to Public Defender Trust Fund              | 0          |            |
| Note Payable                                   | 1,920,000  | 1,280,000  |
| Reserve for Receivables                        | 1,221,238  | 2,241,451  |
| Total Liabilities                              | 26,487,229 | 12,402,729 |
| Fund Balance                                   | 6,463,748  | 9,238,354  |
| Total Liabilities, Reserves and Fund Balance   | 32,950,977 | 21,641,083 |
|  |            |            |

# Series 2016

# Current Fund June 30, 2016 and 2015 Comparative Statements of Operations and Change in Fund Balance

| REVENUE AND OTHER INCOME REALIZED<br>Fund Balance Utilized                  | <u>2015</u><br>0 | <u>2016</u><br>1,633,800 |
|---|------------------|--------------------------|
| Miscellaneous Revenue Anticipated   | 42,230,313       | 47,228,308               |
| Receipts from Delinquent Taxes  | 110,090          | 357,453                  |
|   | 98,343,777       | 103,413,900              |
| Receipts from Current Taxes   | 258,822          | 970,28                   |
| Non-Budget Revenues   | 256,622          | 570,28                   |
| Unexpected Balances of Appropriations Cancelled<br>Other Credits to Income: |                  |                          |
|   | 374,538          | 339,023                  |
| Unexpected Balance of Appropriation Reserves                                | 5,800            | 16,320                   |
| Accounts Payable Cancelled  |                  |                          |
| Grants Appropriated Cancelled<br>Grants Receivable Adjustments              | 716,892          | 78,443                   |
| -   |                  | 020.26                   |
| Correct Prior Year Grant Award  | 2 290 557        | 920,269                  |
| Interfunds Returned   | 3,389,557        | 14,062                   |
| Cancellation of Other Reserves  | 43,640           | 36,712                   |
| Dog License Fund – Statutory Excess   | 4,802            | 4,782                    |
| EXPENDITURES  |                  |                          |
| Budget Appropriations   | 109,760,981      | 114,480,59               |
| Local School District Taxes   | 15,418,637       | 15,418,63                |
| County Taxes  | 15,771,847       | 17,693,344               |
| nterest on Late County Tax Payments   |                  |                          |
| Special Emergencies - 1 year  | 232,845          | 702,952                  |
| Special Emergencies - 5 years   |                  | 877,543                  |
| Overexpenditures  |                  | 1,058,96                 |
| Adjustment/Cancellation of Taxes  | 29,713           |                          |
| Receivables Originating in the Current Year                                 |                  | 1,674,342                |
| Refunds of Prior Year Taxes   |                  |                          |
| Tax Judgments on Prior Years Taxes  | 47,385           | 205,368                  |
| Interfund Advances Originating in Current Year                              | 626,199          | 280,72                   |
| Other Receivable Cancelled  | 167,606          |                          |
| Grants Receivable Cancelled   | 747,508          | 851,940                  |
| (Deficit) Excess in Operations  | 2,675,510        | 1,768,946                |
| Adjustments:  |                  |                          |
| Expenditures Included Above Which are by Statute                            |                  |                          |
| Deferred Charges to Budget of Succeeding Year                               |                  |                          |
| Special Emergency – 1 Year  | 232,845          | 702,952                  |
| Special Emergency – 5 Year  | 470,372          | 877,54                   |
| Overexpenditures  |                  | 1,058,96                 |
| Deficit:  |                  |                          |
| Expenditures without Appropriations   |                  |                          |
| Overexpenditures of Appropriation Reserves                                  |                  |                          |
| Overexpenditures  |                  |                          |
| Interfund Overexpenditures  |                  |                          |
| Statutory Excess to Fund Balance  | 3,378,727        | 4,408,406                |
| Fund Balance, Beginning of Year   | 3,085,021        | 6,463,748                |
| Decreased by Utilized as Anticipated Revenue                                | -,,              | 1,633,800                |
| Fund Balance, End of Year   | 6,463,748        | 9,238,354                |

# Series 2016, 2007A&B

# Net Assessed Valuation Real Property by Classification

| <u>Classification</u> | <u>2016</u>   |
|-----------------------|---------------|
| Residential           | \$759,975,899 |
| Commercial            | 399,793,900   |
|                       |               |

| 260,413,500<br>22,439,400<br>\$1,471,494,599 |
|--|
|  |
| \$1,471,494,599                              |
|  |
| \$6,641,616                                  |
| \$0  |
|  |
| \$1,478,136,215                              |
|  |

# Series 2007A&B Assessed and Equalized Valuations

| Net Assessed Valuation     | <u>2016</u>     |
|----------------------------|-----------------|
| Land & Improvement         | \$1,471,494,599 |
| Abatements                 | 0               |
| Personal Tangible Property | 6,641,616       |
| Total Assessed Valuation   | \$1,478,136     |
| County Equalized Valuation | \$3,400,359,362 |
| County Equalized Ratio     | 43.47%          |

#### Series 2007A&B

# Apportionment of Tax Rate

| (Per \$1,000 of Assessed Valuation) |        |        |        |          |
|-------------------------------------|--------|--------|--------|----------|
| Year                                | City   | School | County | Tax Rate |
| 2016                                | 4.535% | 1.043% | 1.236% | 6.814%   |

## Series 2016, 2007A&B

# Tax Levy and Collection Data

| Year | Tax Levy      | Cash Collection | Percent Collected |
|------|---------------|-----------------|-------------------|
| 2016 | \$102,268,869 | \$102,184,881   | 99.918%           |
|      |               |                 |                   |

Series 2007A&B **NEW DEBT** As of June 30, 2016 No new bond ordinances were adotped

Series 2007A&B **LITIGATION** As of June 30, 2016

There is no litigation pending or threatened involving any Borrower that would materially impair the financial stability of such Borrower or affect the execution of the Borrower Note Purchase Agreement by such Borrower or such Borrower's performance, both financial and otherwise, thereunder, or the issuance or enforceability of its Borrower Note.