Mayo Clinic Operating/Utilization Statistics 2014 - 2016

Measures of Clinical Service
Rochester, Florida, Arizona, Mayo Health System
2014- 2016

	2014	**2015**	**2016**
Outpatient Visits	4,784,301	4,804,134	4,907,677
Surgical Patients	127,457	132,420	135,358
Professional Procedural Activity*	5,479,537	5,470,502	5,730,063

* Professional Procedural Activity is a measurement of procedure volumes
* Does not include Mayo Health System

Payor Mix
Percentage of Gross Revenue
Rochester, Florida, Arizona
2014- 2016

	2014	**2015**	**2016**
Medicare	41.8%	43.7%	43.3%
Medicaid	6.2%	6.9%	6.9%
Contract	38.4%	38.4%	39.1%
Employee	5.7%	5.5%	5.5%
Other/Selfpay	7.9%	5.5%	5.2%
Total	100.0%	100.0%	100.0%

Measures of Hospital Service
Rochester, Florida, Arizona, Mayo Health System Hospitals
2014- 2016

	2014	**2015**	**2016**
Admissions	128,596	127,935	129,531
Patient Days	624,937	640,879	638,290
Average Length of Stay	4.9	5.0	4.9

Mayo Clinic Patient Origin
2014-2016

Rochester

	2014	2015	2016
Minnesota	64.5%	64.2%	64.0%
Iowa	8.6%	8.6%	8.5%
Wisconsin	6.1%	6.1%	6.5%
Illinois	3.9%	3.8%	3.7%
North Dakota	1.9%	2.0%	2.0%
Michigan	1.7%	1.8%	1.8%
South Dakota	1.5%	1.5%	1.5%
Missouri	0.9%	0.9%	0.9%
Indiana	0.8%	0.8%	0.8%
Nebraska	0.6%	0.6%	0.0%
Subtotal	90.5%	90.3%	89.7%
Other U.S.	8.0%	8.2%	8.9%
Canada	0.3%	0.2%	0.2%
Other Foreign	1.2%	1.3%	1.2%
Total	100.0%	100.0%	100.0%

Florida

	2014	2015	2016
Florida	81.1%	82.0%	81.1%
Georgia	9.1%	8.9%	8.9%
Alabama	0.9%	0.9%	0.9%
North Carolina	0.6%	0.6%	0.6%
South Carolina	1.6%	1.5%	1.6%
Tennessee	0.7%	0.6%	0.7%
Subtotal	94.0%	94.5%	93.8%
Other U.S.	5.1%	4.7%	5.3%
Foreign	0.9%	0.8%	0.9%
Total	100.0%	100.0%	100.0%

Arizona

	2014	2015	2016
Arizona	77.8%	77.9%	78.4%
California	2.3%	2.3%	2.3%
Colorado	1.4%	1.4%	1.4%
New Mexico	2.8%	2.8%	2.8%
Nevada	1.5%	1.5%	1.5%
Utah	0.3%	0.3%	0.2%
Subtotal	86.1%	86.2%	86.2%
Other U.S.	12.7%	12.8%	12.5%
Foreign	1.2%	1.0%	0.9%
Total	100.0%	100.0%	100.0%