

**CONWAY MEDICAL CENTER  
VOLUME STATISTICS AND FINANCIAL INDICATORS  
FOR THE MONTH OF JUNE 30, 2010 AND  
FOR THE NINE MONTHS ENDING JUNE 30, 2010**

	<b>JUNE 2010</b>	<b>JUNE 2009</b>	<b>% CHANGE</b>	<b>FY 2010</b>	<b>FY 2009</b>	<b>% CHANGE</b>
<b>VOLUME STATISTICS</b>						
INPATIENT ADMISSIONS	710	728	-2%	6,768	7,161	-5%
AVG. LENGTH OF STAY	3.78	3.80	-1%	3.82	3.78	1%
PATIENT DAYS	2,684	2,766	-3%	25,853	27,073	-5%
% OCCUPANCY	53.3	61.5	-13%	56.4	66.1	-15%
OUTPATIENT REGISTRATIONS	11,336	10,943	4%	97,376	94,724	3%
ADJ. PAT. DAYS	5,359	5,439	-1%	49,901	49,859	0%
PROTECTIVE OBSERVATION	253.0	233.0	9%	1,712.8	1,553.2	10%
E.R. VISITS	3,574	3,669	-3%	32,458	32,358	0%
TOTAL SURGICAL CASES	486	558	-13%	4,641	4,718	-2%
OUTPAT. SURGERY CASES	268	325	-18%	2,620	2,596	1%
PAID MANHOURS	142,342	145,439	-2%	1,334,237	1,336,258	0%
FTES	833	851	-2%	858	859	0%
FTES/ADJ PATIENT DAY	4.66	4.69	-1%	4.69	4.70	0%
<b>FINANCIAL INDICATORS</b>						
I/P CHARGE/PATIENT DAY	\$ 5,728.86	\$ 5,229.45	10%	\$ 5,524.20	\$ 5,080.42	9%
I/P CHARGE/STAY	\$ 21,656.72	\$ 19,869.05	9%	\$ 21,101.82	\$ 19,207.13	10%
O/P CHARGE/VISIT	\$ 1,352.08	\$ 1,277.48	6%	\$ 1,368.88	\$ 1,210.48	13%
GROSS CHG/ADJ PAT DAY	\$ 5,728.86	\$ 5,229.45	10%	\$ 5,533.25	\$ 5,058.37	9%
REV DED/ADJ PAT DAY	\$ 3,180.53	\$ 3,123.78	2%	\$ 3,371.09	\$ 3,000.70	12%
COST/ADJ PAT DAY	\$ 2,253.32	\$ 2,104.78	7%	\$ 2,085.27	\$ 2,017.22	3%
NET OP GAIN/ADJ PAT DAY	\$ 347.94	\$ 53.59	549%	\$ 129.33	\$ 87.65	48%
% O/P REV TO TOTAL	49.9%	49.1%	2%	48.3%	45.5%	6%

**CONWAY MEDICAL CENTER  
BALANCE SHEET  
AS OF JUNE 30, 2010 AND FYE 2009**

<b>ASSETS</b>	<b><u>JUNE</u></b>	<b><u>2010</u></b>	<b><u>SEPT</u></b>	<b><u>9/30/2009</u></b>
<b>CURRENT ASSETS:</b>				
Cash	15,625,197		16,204,870	
Investments	26,166		26,166	
Net accounts receivable	10,394,770		11,012,536	
Due from third parties	0		0	
Inventory	2,559,541		2,524,209	
Miscellaneous	2,115,551		1,233,939	
Funded Depreciation	127,553,220		126,391,691	
Trusteed funds	<u>6,130,852</u>		<u>6,139,512</u>	
Total current assets		164,405,298		163,532,924
 <b>PROPERTY, PLANT &amp; EQUIPMENT</b>				
Land	8,288,176		8,262,756	
Buildings	88,377,638		85,048,694	
Equipment	76,180,292		74,221,469	
Construction in progress	<u>2,537,660</u>		<u>3,792,343</u>	
	175,383,766		171,325,261	
Less: Accumulated depreciation	<u>(77,417,027)</u>	97,966,740	<u>(72,190,359)</u>	99,134,903
 <b>OTHER ASSETS:</b>				
Deferred charge	1,668,019		1,756,447	
Beneficial Interest in Assets Held by Others	1,302,749		1,302,749	
Due from affiliates	28,415,594		22,591,421	
Investments in affiliates	3,455,544		3,455,544	
Investments	625,266		565,097	
		<u>35,467,171</u>		<u>29,671,257</u>
<b>TOTAL ASSETS</b>		<u>297,839,209</u>		<u>292,339,084</u>
 <b>LIABILITIES &amp; FUND BALANCE</b>				
<b>CURRENT LIABILITIES:</b>				
Trade accounts payable	3,597,267		4,950,976	
Accrued expense payable	5,310,513		6,575,570	
Interest payable	0		295,564	
Due to Third Parties	3,179,914		3,262,855	
Margin loan payable	0		0	
Long term debt-current portion	<u>1,450,000</u>		<u>1,350,000</u>	
Total		13,537,694		16,434,965
<b>DEFERRED REVENUE</b>		491,730		491,730
 <b>LONG TERM DEBT</b>				
Bonds Payable	<u>75,573,324</u>		<u>76,490,964</u>	
		<u>75,573,324</u>		<u>76,490,964</u>
<b>TOTAL LIABILITIES</b>		89,602,748		93,417,659
 <b>FUND BALANCE</b>				
Fund Balance	197,618,675		197,618,675	
Fund Balance Perm. Restricted	575,212		575,212	
Fund Balance Temp Restricted	727,537		727,537	
Retained earnings	<u>9,315,037</u>		<u>0</u>	
		<u>208,236,461</u>		<u>198,921,424</u>
<b>TOTAL LIABILITIES &amp; FUND BALANCE</b>		297,839,209		292,339,083

**CONWAY MEDICAL CENTER  
STATEMENT OF REVENUES AND EXPENSES  
FOR THE MONTH OF JUNE 30, 2010 AND  
FOR THE NINE MONTHS ENDING JUNE 30, 2010**

	<b>C/P ACTUAL</b>	<b>VARIANCE TO BUDGET FAV (UNFAV)</b>	<b>YTD ACTUAL</b>	<b>VARIANCE TO BUDGET FAV (UNFAV)</b>
<b>PATIENT SERVICE REVENUE:</b>				
Inpatient routine	3,341,570	(371,456)	31,861,108	(3,430,116)
Inpatient ancillary	12,034,700	(255,187)	110,956,001	(3,935,183)
Outpatient	15,327,207	1,621,000	133,295,795	8,733,075
<b>TOTAL</b>	<b>30,703,477</b>	<b>994,357</b>	<b>276,112,904</b>	<b>1,367,777</b>
<b>DEDUCTIONS FROM REVENUE:</b>				
Contractual adjustments	15,078,836	2,016,670	153,886,369	5,649,647
Indigent care	1,966,990	(650,782)	14,333,386	(2,103,182)
<b>TOTAL</b>	<b>17,045,826</b>	<b>1,365,888</b>	<b>168,219,755</b>	<b>3,546,465</b>
<b>NET PATIENT REVENUE</b>	<b>13,657,651</b>	<b>2,360,245</b>	<b>107,893,149</b>	<b>4,914,242</b>
OTHER OPERATING REVENUE	283,609	8,466	2,616,816	140,512
<b>TOTAL OPERATING REVENUE</b>	<b>13,941,260</b>	<b>2,368,711</b>	<b>110,509,965</b>	<b>5,054,754</b>
<b>EXPENSES:</b>				
Salaries and Benefits	4,703,286	(150,392)	41,097,359	561,354
Professional fees	279,254	(79,148)	1,695,320	50,407
Supplies and other	3,715,198	(647,608)	31,112,434	(191,557)
Bad Debt Expense	2,513,542	(95,316)	22,065,689	646,984
Interest	228,540	35,997	2,245,811	135,022
Depreciation	636,679	25,881	5,839,516	123,524
<b>TOTAL</b>	<b>12,076,498</b>	<b>(910,586)</b>	<b>104,056,129</b>	<b>1,325,734</b>
<b>NET GAIN FROM OPERATIONS</b>	<b>1,864,762</b>	<b>1,458,124</b>	<b>6,453,836</b>	<b>6,380,488</b>
Non-Operating Revenues/Expenses	(82,740)	(436,684)	3,316,596	131,100
Unrealized Gain/Loss on Investments	(1,820,346)	(1,912,408)	(1,969,045)	(2,797,603)
Realized Loss on Investments	0	0	0	0
Foundation Donations	0	(14,583)	645	(130,602)
Medicaid Disproportionate Share	(852,466)	(1,185,799)	1,513,005	(1,486,992)
<b>NET GAIN</b>	<b>(890,790)</b>	<b>(2,091,350)</b>	<b>9,315,037</b>	<b>2,096,391</b>
<b>ADULT PATIENT DAYS</b>	<b>2,684</b>	<b>(234)</b>	<b>25,853</b>	<b>(2,037)</b>

**CONWAY MEDICAL CENTER**  
**INPATIENT UTILIZATION BY PAYOR CATEGORY**  
**FOR THE MONTH OF JUNE 30, 2010 AND**  
**FOR THE NINE MONTHS ENDING JUNE 30, 2010**

**JUNE 2010**

Payor	Admissions	%	Patient Days	%	A.L.O.S.
Medicare	302	43%	1,516	56%	5.02
Medicaid	136	19%	309	12%	2.27
Blue Cross	112	16%	299	11%	2.67
Commercial	11	2%	35	1%	3.18
Managed Care	26	4%	75	3%	2.88
Self Pay	112	16%	417	16%	3.72
Other	11	2%	33	1%	3.00
<b>Total</b>	<b>710</b>		<b>2,684</b>		<b>3.78</b>

**JUNE 2009**

Payor	Admissions	%	Patient Days	%	A.L.O.S.
Medicare	301	41%	1,454	53%	4.83
Medicaid	139	19%	402	15%	2.89
Blue Cross	96	13%	279	10%	2.91
Commercial	22	3%	53	2%	2.41
Managed Care	38	5%	117	4%	3.08
Self Pay	114	16%	364	13%	3.19
Other	18	2%	97	4%	5.39
<b>Total</b>	<b>728</b>		<b>2,766</b>		<b>3.80</b>

**FY 2010**

Payor	Admissions	%	Patient Days	%	A.L.O.S.
Medicare	2,922	43%	13,970	54%	4.78
Medicaid	1,328	20%	3,555	14%	2.68
Blue Cross	966	14%	2,803	11%	2.90
Commercial	142	2%	424	2%	2.99
Managed Care	280	4%	792	3%	2.83
Self Pay	969	14%	3,708	14%	3.83
Other	161	2%	601	2%	3.73
<b>Total</b>	<b>6,768</b>		<b>25,853</b>		<b>3.82</b>

**FY 2009**

Payor	Admissions	%	Patient Days	%	A.L.O.S.
Medicare	3,037	42%	14,557	54%	4.79
Medicaid	1,408	20%	4,058	15%	2.88
Blue Cross	1,002	14%	2,831	10%	2.83
Commercial	175	2%	543	2%	3.10
Managed Care	319	4%	961	4%	3.01
Self Pay	1,066	15%	3,569	13%	3.35
Other	154	2%	554	2%	3.60
<b>Total</b>	<b>7,161</b>		<b>27,073</b>		<b>3.78</b>

**CONWAY MEDICAL CENTER  
YEAR TO DATE COMPARISON OF  
STATEMENT OF REVENUES AND EXPENSES  
FOR THE NINE MONTHS ENDING JUNE 30, 2010**

	<u>FY 2010</u>	<u>FY 2009</u>	<u>VARIANCE</u>	<u>% CHANGE</u>
<b>PATIENT SERVICE REVENUE:</b>				
Inpatient routine	31,861,108	30,806,257	1,054,851	3.4%
Inpatient ancillary	110,956,001	106,736,006	4,219,995	4.0%
Outpatient	<u>133,295,795</u>	<u>114,661,582</u>	<u>18,634,213</u>	16.3%
<b>TOTAL</b>	276,112,904	252,203,845	23,909,059	9.5%
<b>DEDUCTIONS FROM REVENUE:</b>				
Contractual adjustments	153,886,369	138,331,569	15,554,800	11.2%
Indigent care	<u>14,333,386</u>	<u>11,279,671</u>	<u>3,053,715</u>	27.1%
<b>TOTAL</b>	168,219,755	149,611,240	18,608,515	12.4%
<b>NET PATIENT REVENUE</b>	107,893,149	102,592,605	5,300,544	5.2%
OTHER OPERATING REVENUE	2,616,816	2,353,432	263,384	11.2%
<b>TOTAL OPERATING REVENUE</b>	110,509,965	104,946,037	5,563,928	5.3%
<b>EXPENSES:</b>				
Salaries and benefits	41,097,359	40,682,721	(414,638)	-1.0%
Professional fees	1,695,320	1,690,110	(5,210)	-0.3%
Supplies and other	31,112,434	30,797,876	(314,558)	-1.0%
Bad Debt Expense	22,065,689	20,966,347	(1,099,342)	-5.2%
Interest	2,245,811	1,824,778	(421,033)	-23.1%
Depreciation	<u>5,839,516</u>	<u>4,614,037</u>	<u>(1,225,479)</u>	-26.6%
<b>TOTAL</b>	104,056,129	100,575,869	(3,480,260)	-3.5%
<b>NET GAIN FROM OPERATIONS</b>	6,453,836	4,370,168	2,083,668	47.7%
Non Operating Revenues	3,316,596	0	3,316,596	#DIV/0!
Unrealized Gain/Loss on Investments	(1,969,045)	827,715	(2,796,760)	-337.9%
Realized Gain/Loss on Investments	0	(2,925,122)	2,925,122	-100.0%
Foundation Donations	645	0	645	100.0%
Medicaid Disproportionate Share	<u>1,513,005</u>	<u>3,925,404</u>	<u>(2,412,399)</u>	-61.5%
<b>NET GAIN</b>	<u>9,315,037</u>	<u>6,198,165</u>	<u>3,116,872</u>	50.3%
YTD ADULT PATIENT DAYS	25,853	27,073	(1,220)	-4.5%

**CONWAY MEDICAL CENTER  
OTHER REVENUE & OPERATING EXPENSES  
FOR THE MONTH OF JUNE 30, 2010 AND  
FOR THE NINE MONTHS ENDING JUNE 30, 2010**

	<u>CURRENT PERIOD</u>	<u>VARIANCE TO BUDGET--FAV (UNFAV)</u>	<u>YEAR TO DATE</u>	<u>VARIANCE YEAR TO DATE</u>
<b>OTHER OPERATING REVENUES:</b>				
SALE OF MEALS	61,498	1,596	492,565	(46,561)
SALE OF DRUGS & SUPPLIES	3,096	(1,477)	20,846	(20,311)
SALE OF TRANSCRIPTS	0	0	0	0
SALE OF LAUNDRY	1,363	116	11,703	480
PURCHASE DISCOUNTS & REBATE	53,551	32,306	259,257	68,052
INTERCOMPANY REVENUE	53,852	3,282	479,791	24,661
WELLNESS CENTER	100,059	(8,903)	923,028	(57,630)
OPERATING REVENUE-PREMIER	0	(16,667)	253,220	103,217
OTHER	10,191	(1,787)	176,406	68,604
<b>TOTAL</b>	<u>283,610</u>	<u>8,466</u>	<u>2,616,816</u>	<u>140,512</u>

<b>OPERATING EXPENSES:</b>				
SALARIES AND WAGES	3,308,582	75,312	30,940,270	423,123
EMPLOYEE BENEFITS	1,394,704	(225,704)	10,157,089	138,231
PROFESSIONAL FEES	279,254	(79,148)	1,695,320	50,407
OUTSIDE SERVICES	913,003	(173,228)	5,884,473	581,194
CONTRACT LABOR	188,846	(29,347)	2,167,453	(386,822)
DRUGS & SUPPLIES	2,069,387	(468,001)	18,521,607	(1,009,833)
UTILITIES	177,841	13,789	1,631,916	41,374
EDUCATION	5,955	34,131	110,556	99,422
INSURANCE	94,056	(3,977)	713,863	98,092
LEASES & RENTALS	76,458	21,548	793,956	12,502
OTHER	189,652	(42,523)	1,288,611	372,514
BAD DEBT EXPENSE	2,513,542	(95,316)	22,065,689	646,984
INTEREST	228,540	35,997	2,245,811	135,022
DEPRECIATION	636,679	25,881	5,839,516	123,524
<b>TOTAL</b>	<u>12,076,499</u>	<u>(910,586)</u>	<u>104,056,130</u>	<u>1,325,734</u>